

1/46



FIG. 1

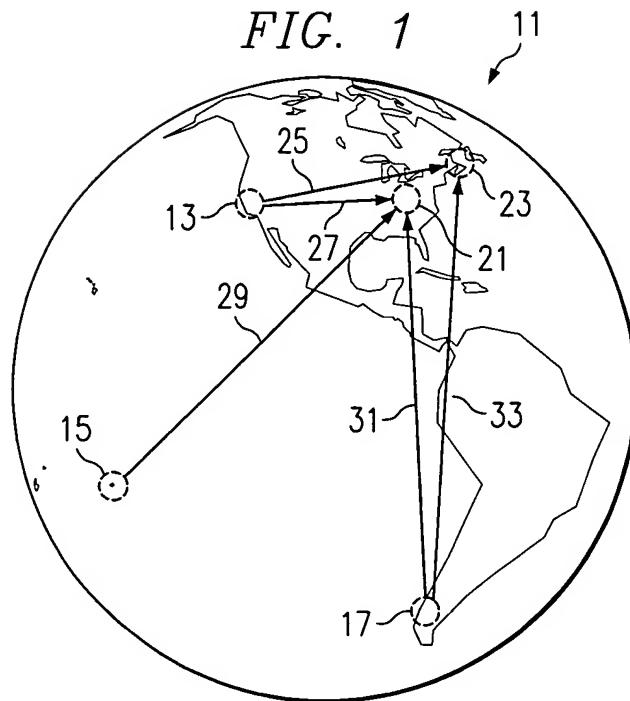
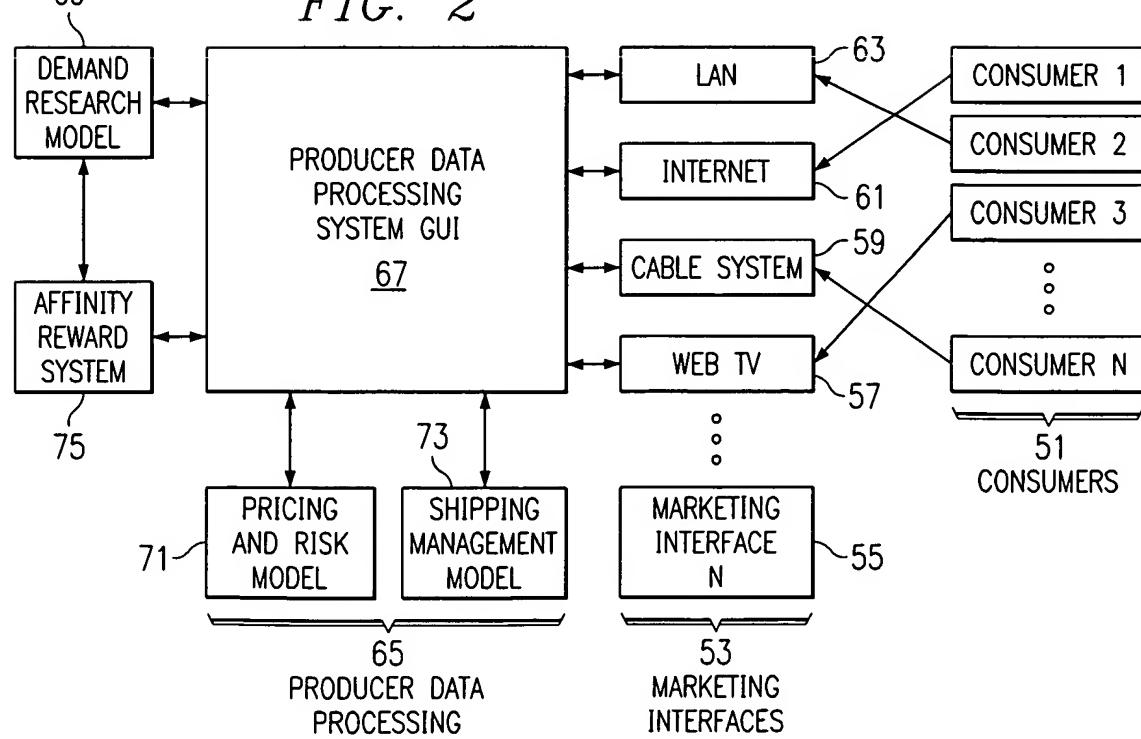


FIG. 2



2/46

FIG. 3A

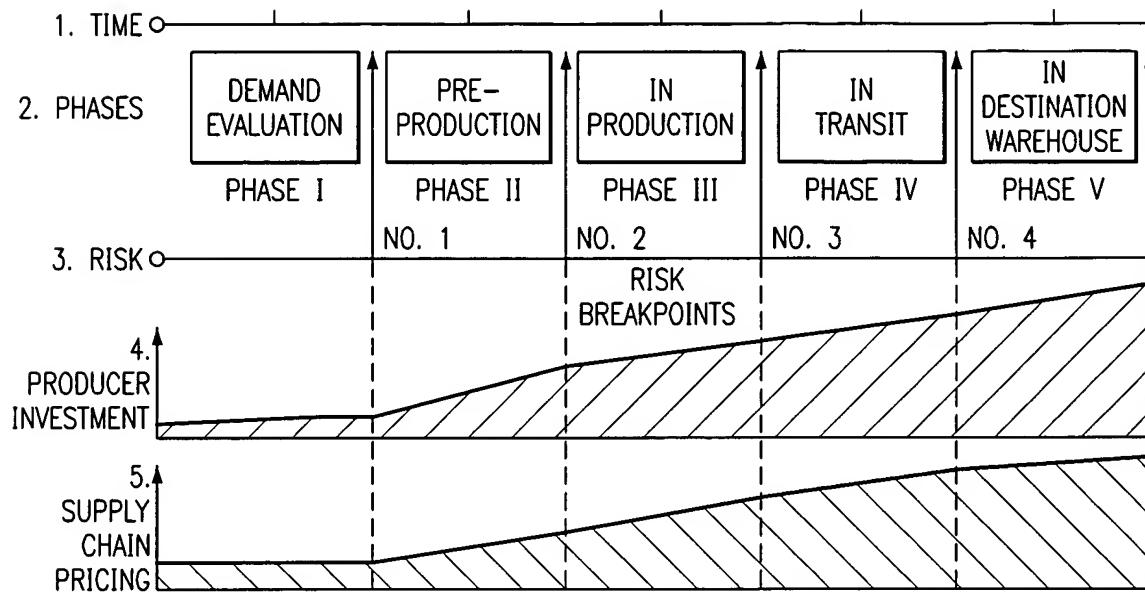
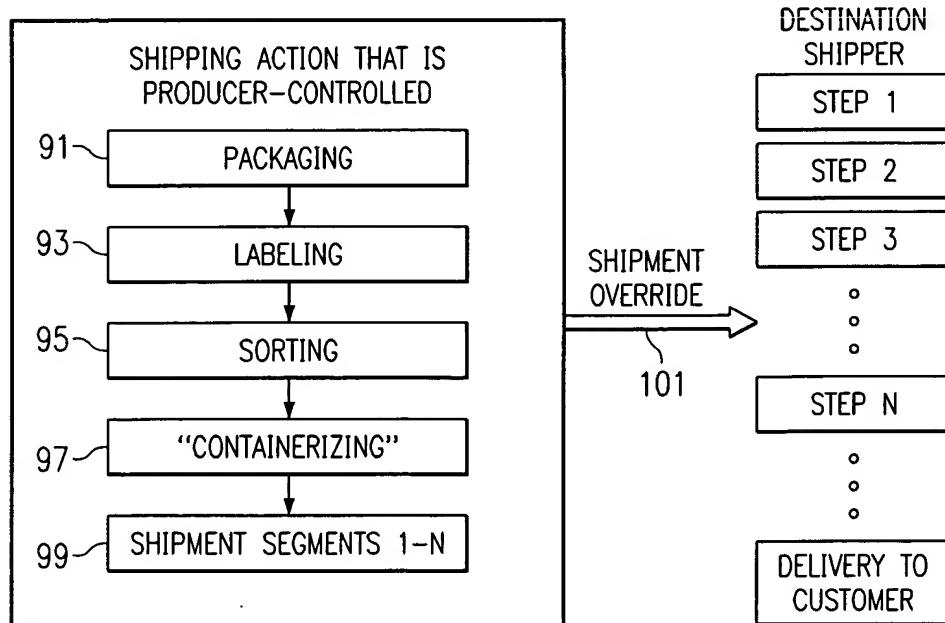
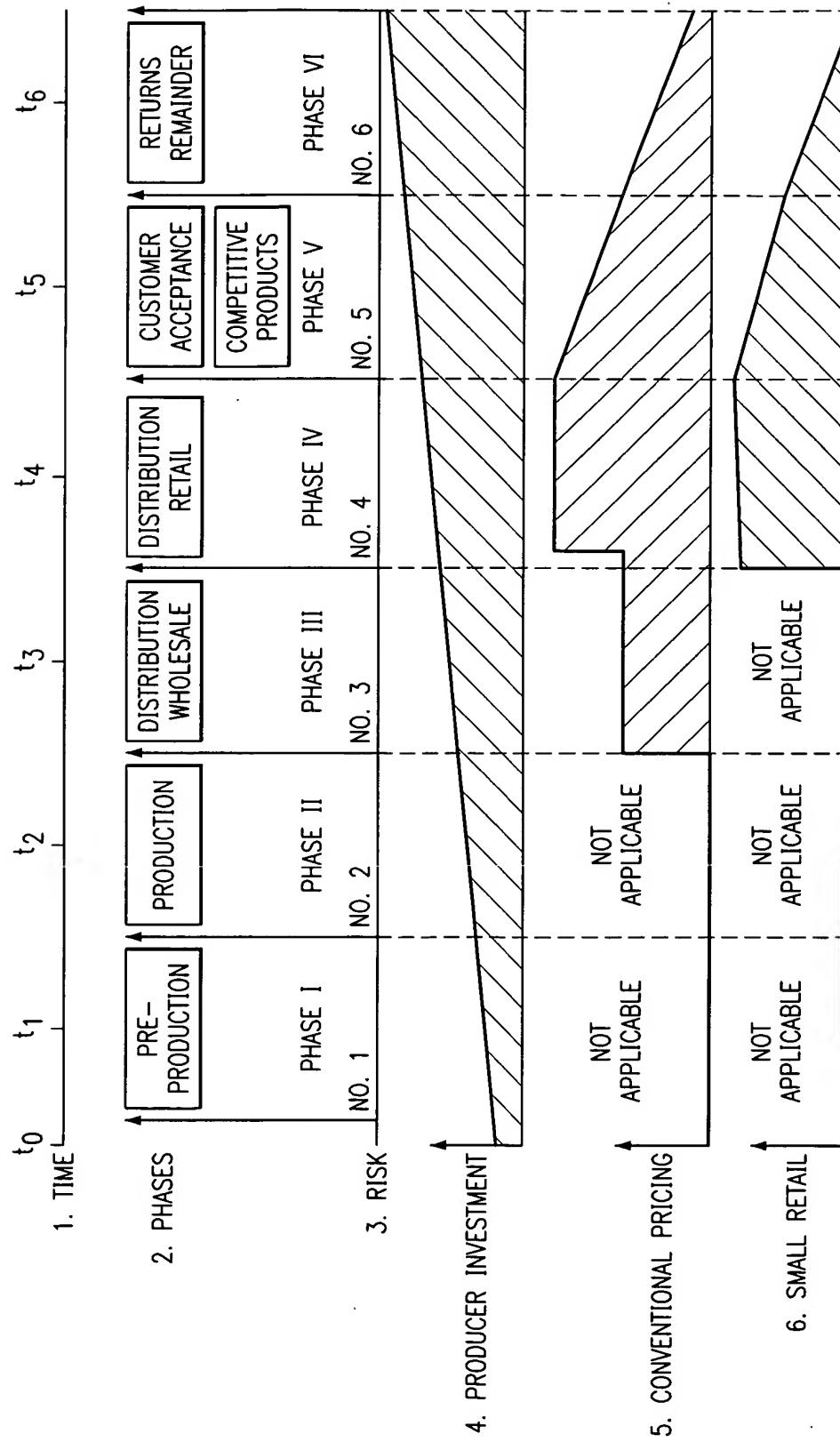


FIG. 6



3/46

*FIG. 3B  
(PRIOR ART)*



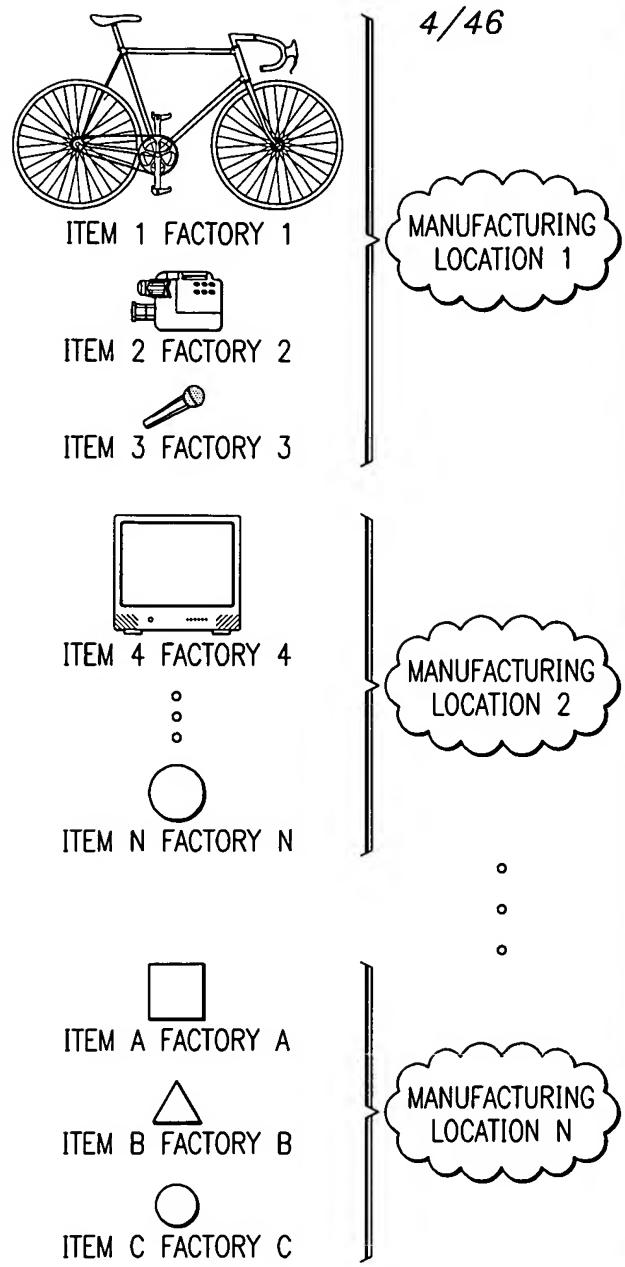
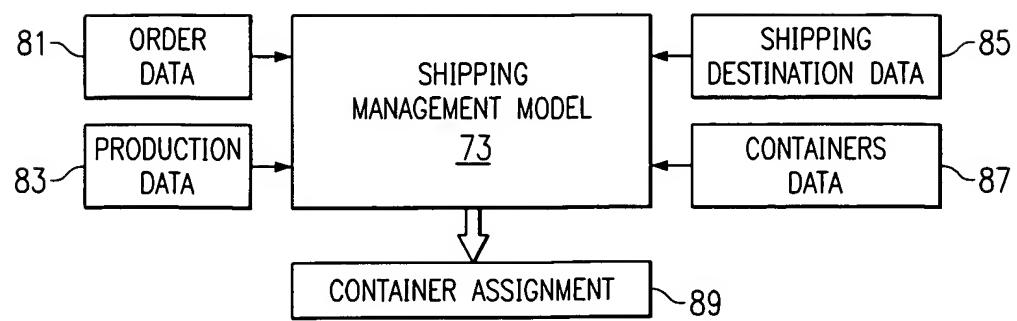


FIG. 4

FIG. 5



5/46

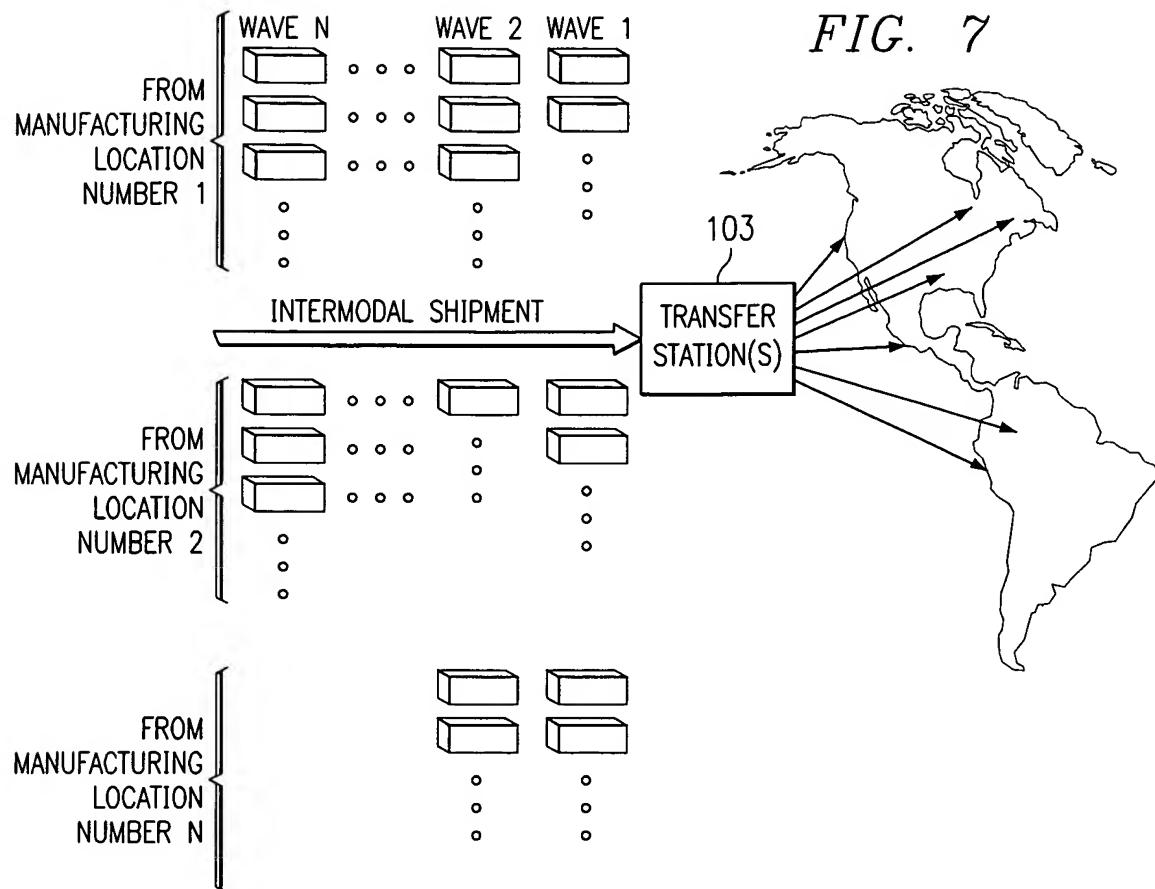


FIG. 8A

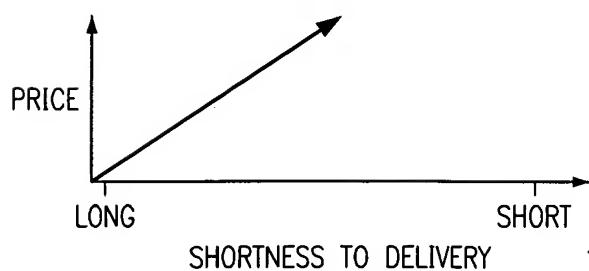
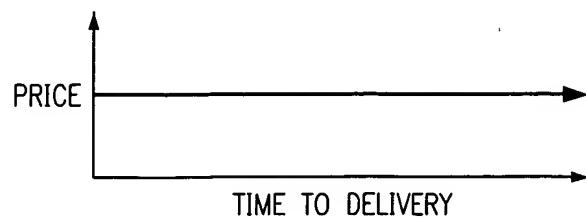
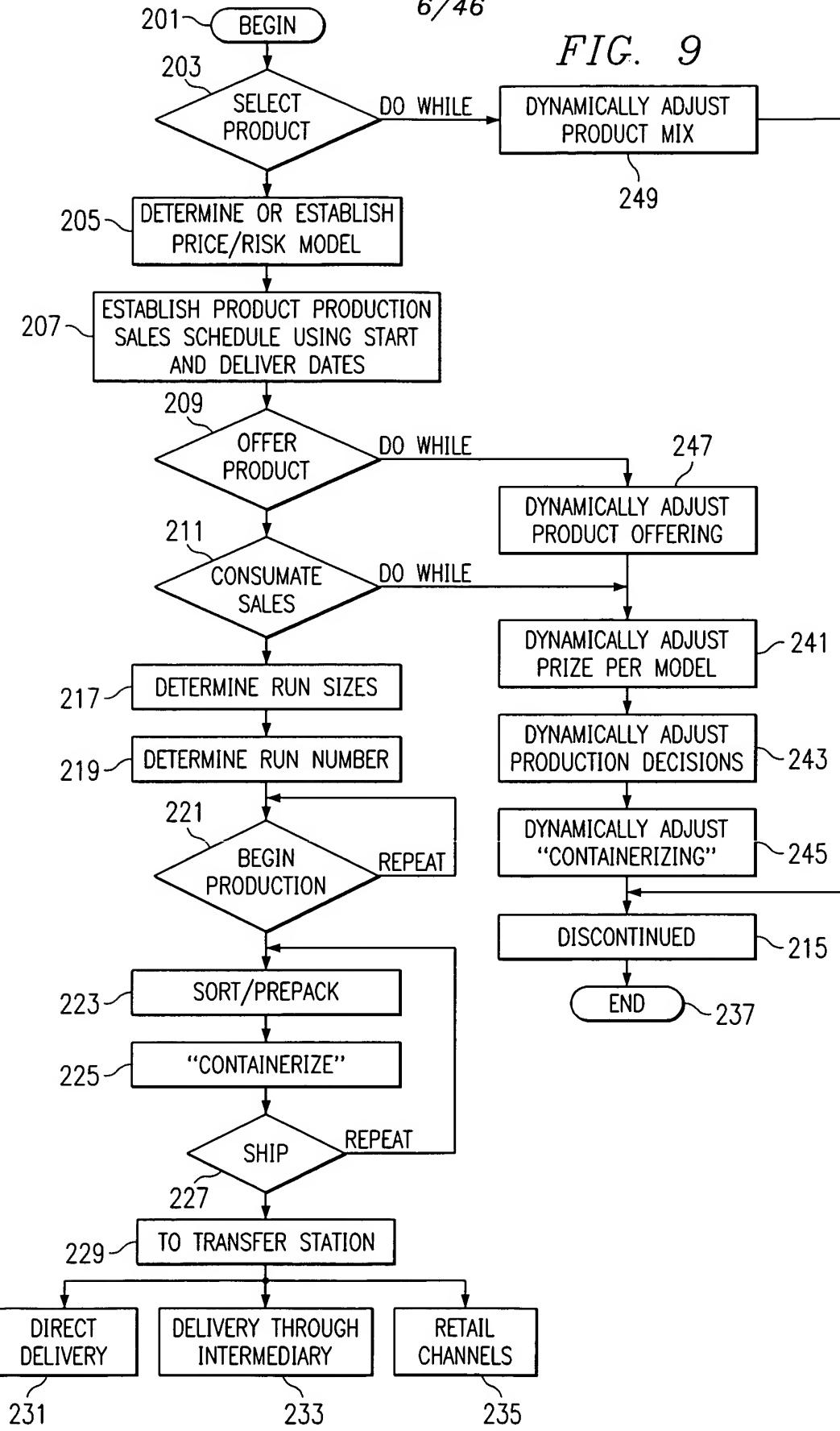


FIG. 8B



6/46

FIG. 9



7/46

FIG. 10

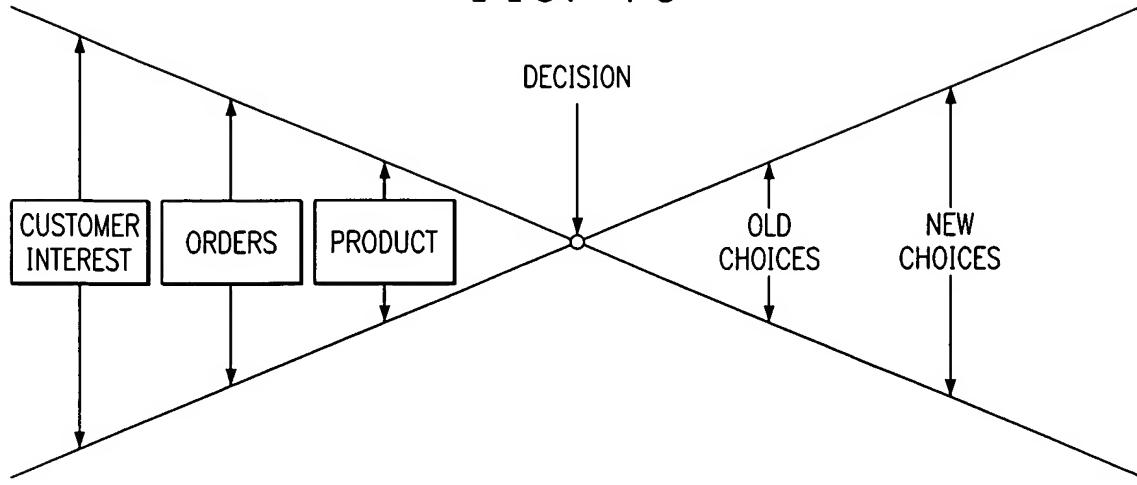


FIG. 11

303 PHOTO	307 ~	DAYS TO DELIVER	UNIT COST	309
		N	110	NAME ~ 311
		·	120	
		8	130	SHIP ADDRESS ~ 313
		7	140	
		6	150	PHONE
		5	160	
		4	170	OPTIONS 315
		3	180	<input type="checkbox"/> ~
		2	190	<input type="checkbox"/> ~
		1		<input type="checkbox"/> ~
			N	<input type="checkbox"/> ~
				PAYMENT METHOD ~ 317
				<input type="checkbox"/> ~
				<input type="checkbox"/> ~

305

301

	307	321	323	8/46	325	327	329
	DAYS TO DELIVER	COST OF MONEY	RISK OF OBSOLESCENCE	EXOGENOUS RISK	CURRENCY RISK	FACTORY COST	
N	10.00	0.40	=	=	=	=	
:	10.00	0.00	>	<	>	>	
:	10.00	0.00	>	<	>	>	
8	10.00	0.00	<	<	<	>	
7	20.00	0.00	<	<	<	>	
6	20.00	0.00	>	<	<	>	
5	20.00	0.00	<	<	<	>	
4	30.00	0.00	<	<	<	>	
3	30.00	0.00	<	<	<	>	
2	30.00	0.00	<	<	<	>	
1	30.00	0.00	<	<	<	>	
:	:	:	:	:	:	:	
N	N	N	N	N	N	N	

FIG. 12

309

PRICE A (STYLE 1)=MANUFACTURER COST  
 $+ \left( Y * \frac{R}{365} \right)$   
 $+ P[\text{ITEM RISK}]$   
 $+ P\left[ \frac{\$1000 - 0}{\text{ORDER RISK}} \right]$

R=REAL COST OF MONEY APR  
Y=DAYS OF FINANCING

FIG. 13

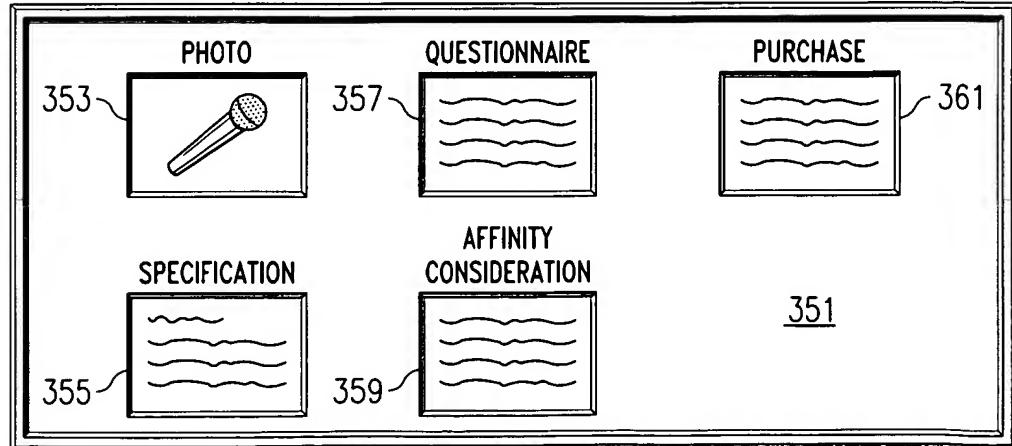


FIG. 14

9/46

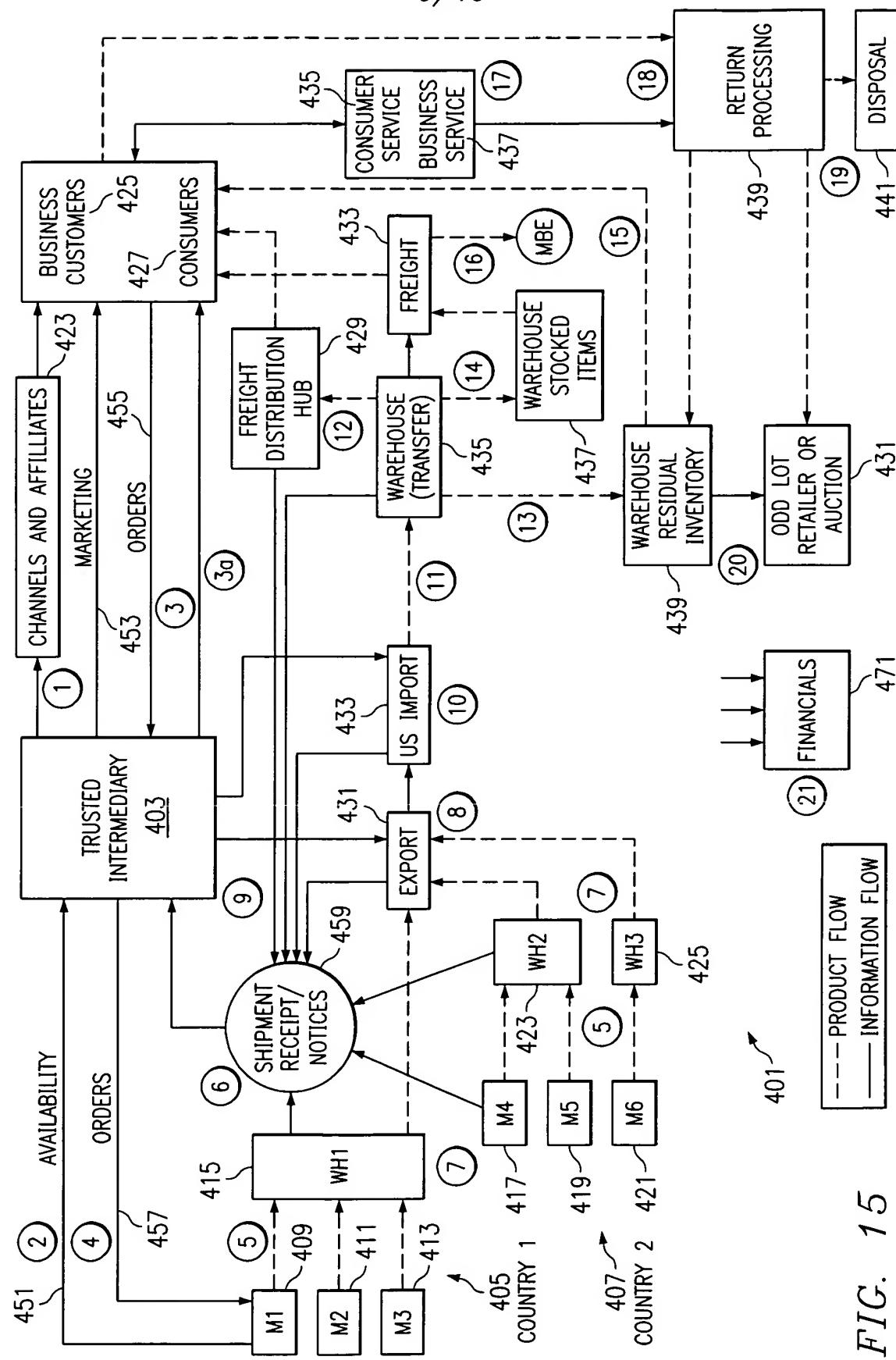


FIG. 15

10/46

501

FIG. 16A

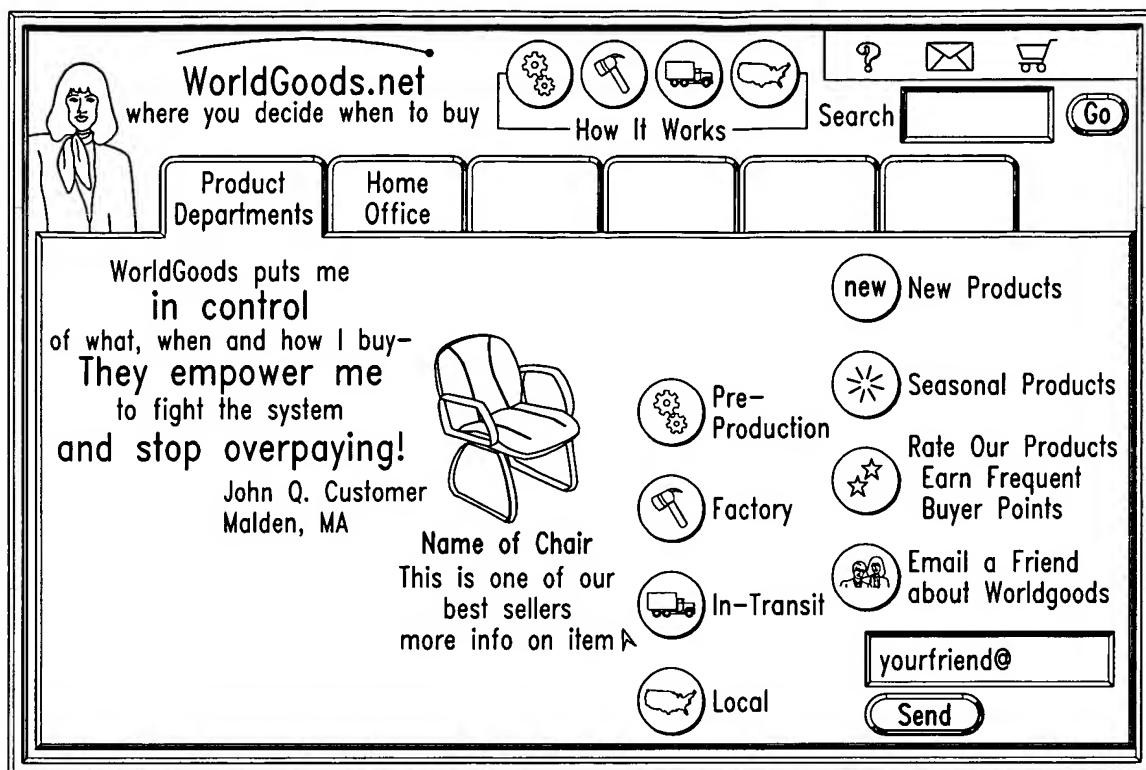
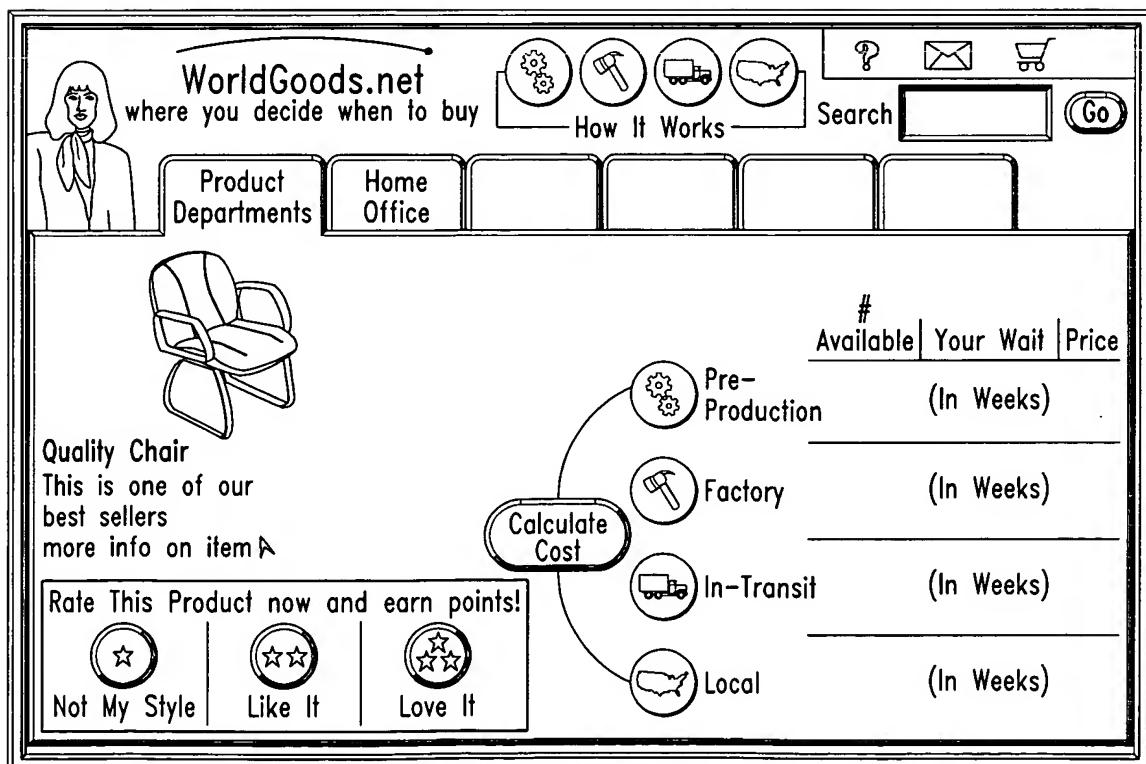


FIG. 16B



11/46

FIG. 17A

**ASTONICA**

Product Gallery    Outdoor Furniture    Garden & Lighting    Prem  
 Favorites    Indoor Decor    Hearth & A&Q    Access

Welcome John Doe!

Advanced:   
 Search:

69 Records    Page: 1 of 5

<<    <    >    >>

Browse:

Product Gallery  Requery

Log Out:

About Supply Chain Pricing:

Contact Customer Service:

Order Pad:

Your Account:

Dealer Forum:

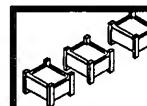
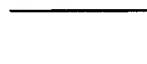
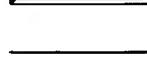
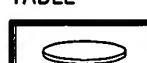
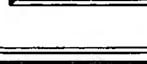
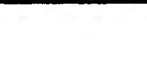
Testimonials:

About Us:

Help:

FAQ's:

**Search Results:**

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
3/PCS SET CASTLE HARDWOOD PLANTER	\$61.99	-	-	Closed: 3/9/2000	4
					
	\$68.19	-	-	Closed: 6/24/2000	4
					
	\$76.37	28	3-7 days	9/23/2000	1
<b>2 TIER ROUND PLANT STAND</b>	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
	\$16.29	-	-	Closed: 4/9/2000	4
					
	\$17.92	-	-	Closed: 6/22/2000	4
					
	\$20.07	3	3-7 days	9/21/2000	1
<b>SLAT STYLE BENCH</b>	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
	\$74.38	-	-	Closed: 3/9/2000	4
					
	\$81.82	-	-	Closed: 6/13/2000	4
					
	\$91.64	2	2-7 days	9/12/2000	1
<b>ORCHID ROUND TABLE</b>	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
	\$69.90	-	-	Closed: 3/9/2000	4
					
	\$76.80	-	-	Closed: 6/13/2000	4
					
	\$86.12	9	3-7 days	9/12/2000	1

12/46

FIG. 17B

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
ORCHID ARMCHAIR	\$11.50 \$15.65 \$51.13	- - 9	- - 3-7 days	Closed: 3/9/2000 Closed: 6/13/2000 9/12/2000	4 4 2
ORCHID BENCH	\$82.06 \$90.27 \$101.10	- - 9	- - 3-7 days	Closed: 3/9/2000 Closed: 6/13/2000 9/12/2000	4 4 1
5/PCS ROSE ALUMINUM GARDEN SET	\$202.99 \$223.29 \$250.08	- - 2	- - 3-7 days	Closed: 3/9/2000 Closed: 6/13/2000 9/12/2000	4 4 2
ROSE VINE MATCHING BENCH	\$63.89 \$70.26 \$78.71	- - 3	- - 3-7 days	Closed: 3/9/2000 Closed: 6/3/2000 9/2/2000	4 4 1
5/PCS IMPERIAL CAST GARDEN SET	\$221.99 \$244.19 \$273.49	- - -	- - -	Closed: 3/9/2000 Closed: 6/13/2000 Closed: 9/12/2000	4 4 4

SOLD

FIG. 17C

13/46

	Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
5/PCS SELECT CAST GARDEN SET	\$221.99	-	-	Closed: 3/9/2000	4
	\$244.19	-	-	Closed: 6/13/2000	4
	\$273.49	9	3-7 days	9/12/2000	1
5/PCS ALUMINUM & WICKER PATIO SET	\$221.72	10	3-7 days	6/30/2000	1
WICKER & ALUMINUM BISTRO SET	\$74.05	-	-	Closed: 3/9/2000	4
	\$81.46	-	-	Closed: 4/26/2000	4
	\$91.23	3	3-7 days	7/30/2000	1
3/PCS ALUMINUM AND WICKER BISTRO SET	\$119.87	-	-	Offer Expires Closed: 9/26/2000	4
7-1/2', 6 RIB STANDARD UMBRELLA HUNTER GREEN	\$27.76	-	-	Closed: 3/9/2000	4
	\$30.54	-	-	Closed: 6/13/2000	4
	\$34.20	-	-	Closed: 9/12/2000	4
7-1/2', 6 RIB STANDARD UMBRELLA BLUE	\$27.76	-	-	Closed: 3/9/2000	4
	\$30.54	-	-	Closed: 6/13/2000	4
	\$34.20	-	-	Closed: 9/12/2000	4

14/46

## HOW DOES THE IMPORT SYSTEM WORK NOW?

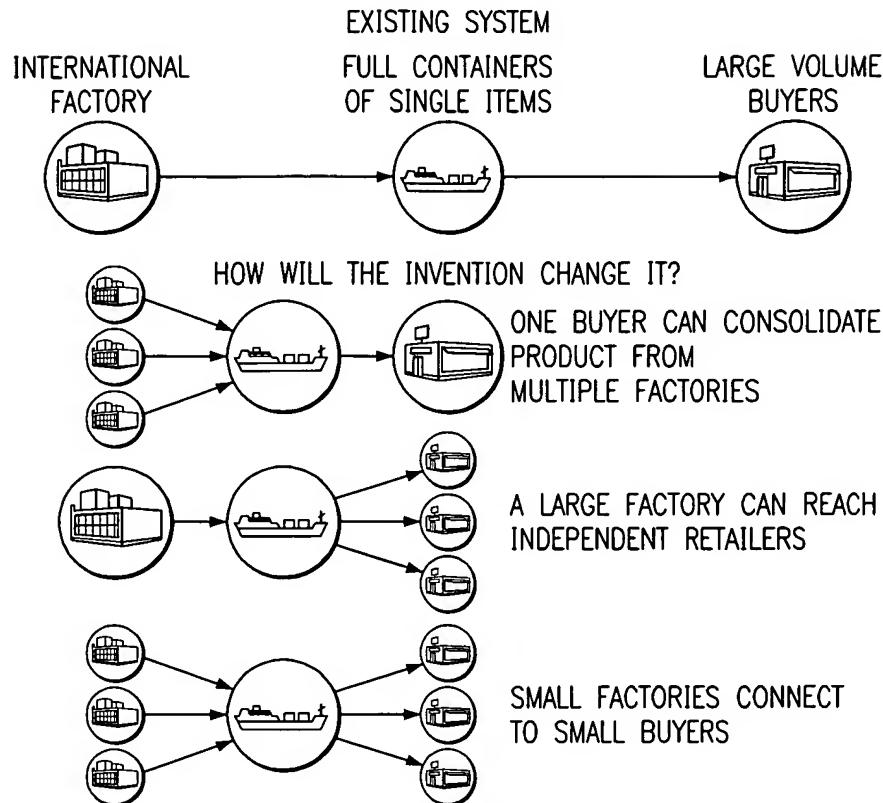


FIG. 18A

THE INVENTION ELIMINATES MULTIPLE LAYERS IN THE INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?

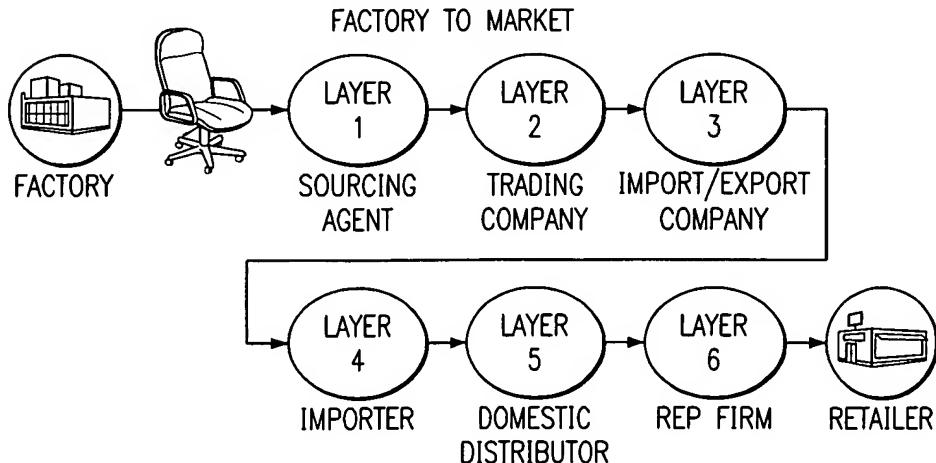
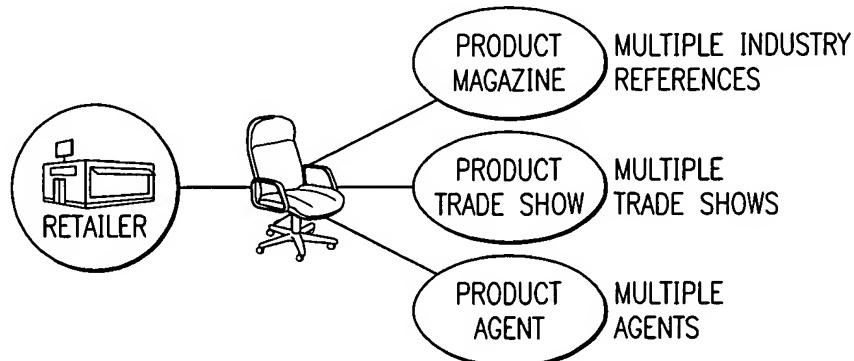


FIG. 18B

15/46

**RETAILER TO SOURCE  
OLD SOURCING METHOD**

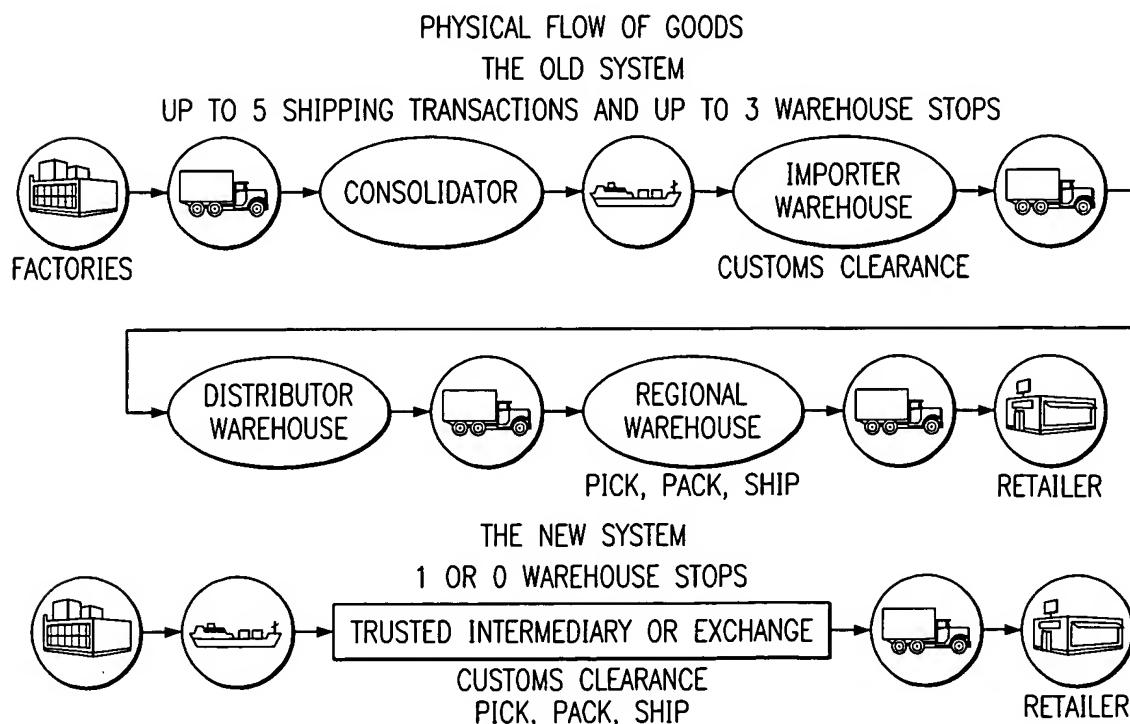
EACH PRODUCT CATALOG HAS ITS OWN UNIQUE PATH TO SUPPLY WHICH  
MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS



EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO  
MULTIPLE PRODUCT CATEGORIES AND MULTIPLE FACTORIES

THE EXCHANGE EMPOWERS INDEPENDENT RETAILER PURCHASING PERSONNEL  
INDEPENDENTS CAN NOW COMPETE IN BOTH  
PRICE AND SELECTION WITH NATIONAL CHAINS

*FIG. 18C*



*FIG. 18D*

16/46

PAYMENT FLOW  
TRADITIONAL MODEL

UP TO 5 FINANCIAL/ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS

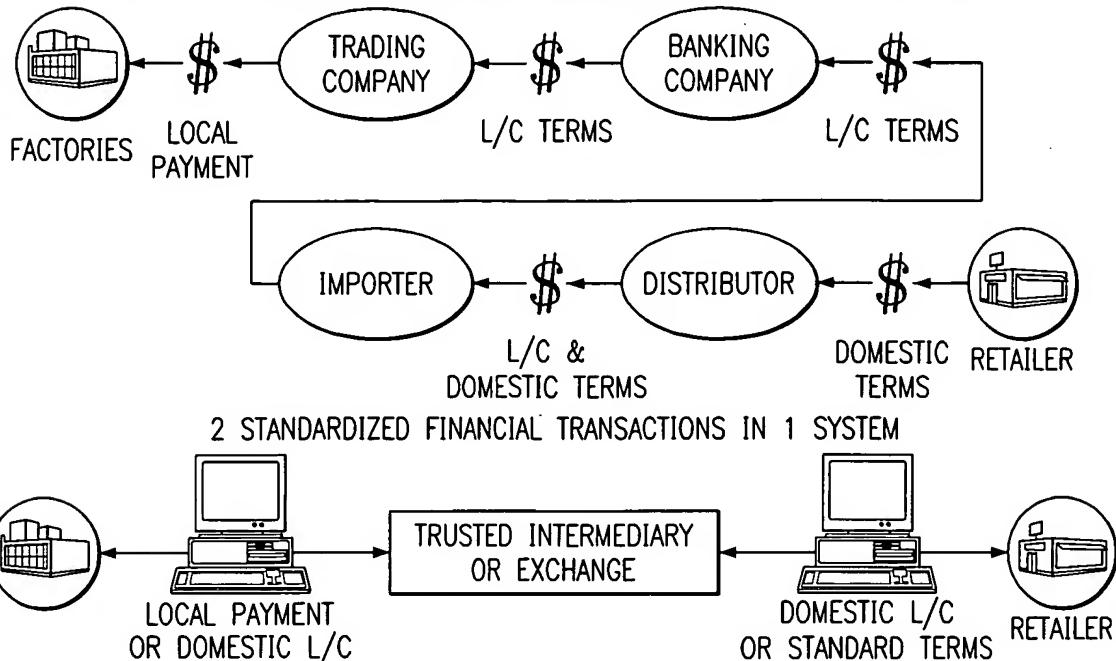
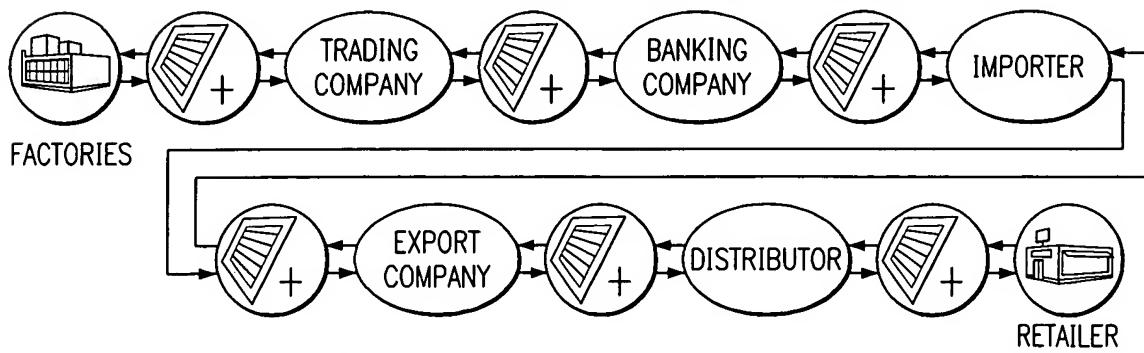


FIG. 18E

ENABLES MORE EFFICIENT TRANSACTIONS

## INFORMATION FLOW

THE OLD SYSTEM-UP TO SIX INFORMATION TRANSACTIONS



THE NEW SYSTEM-ONE SET OF DIGITAL DOCUMENTS

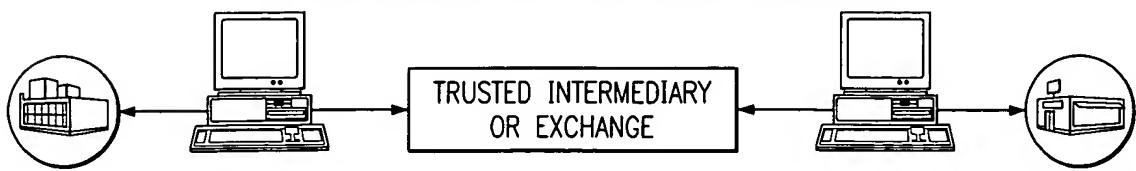


FIG. 18F

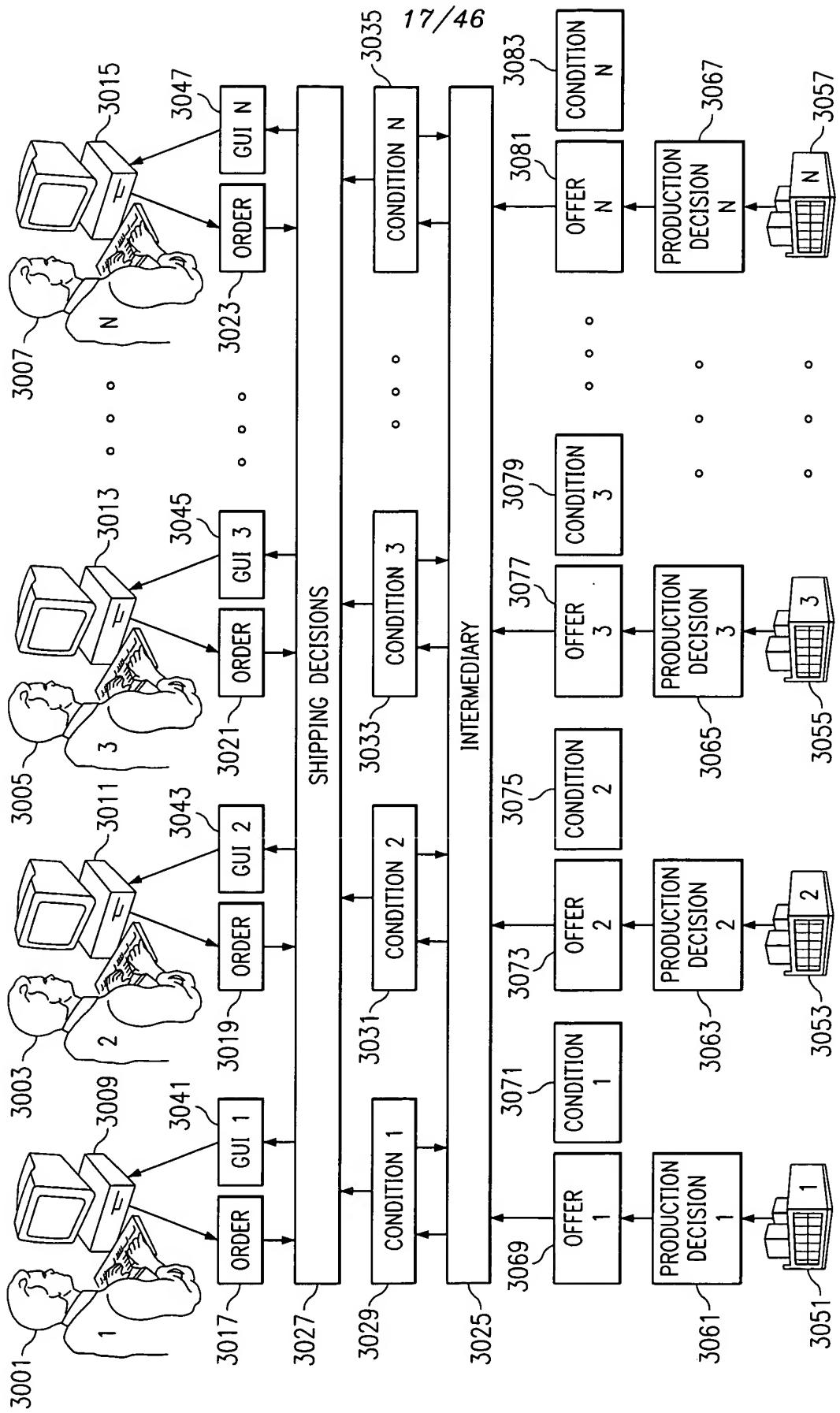


FIG. 19A

18/46

FIG. 19B

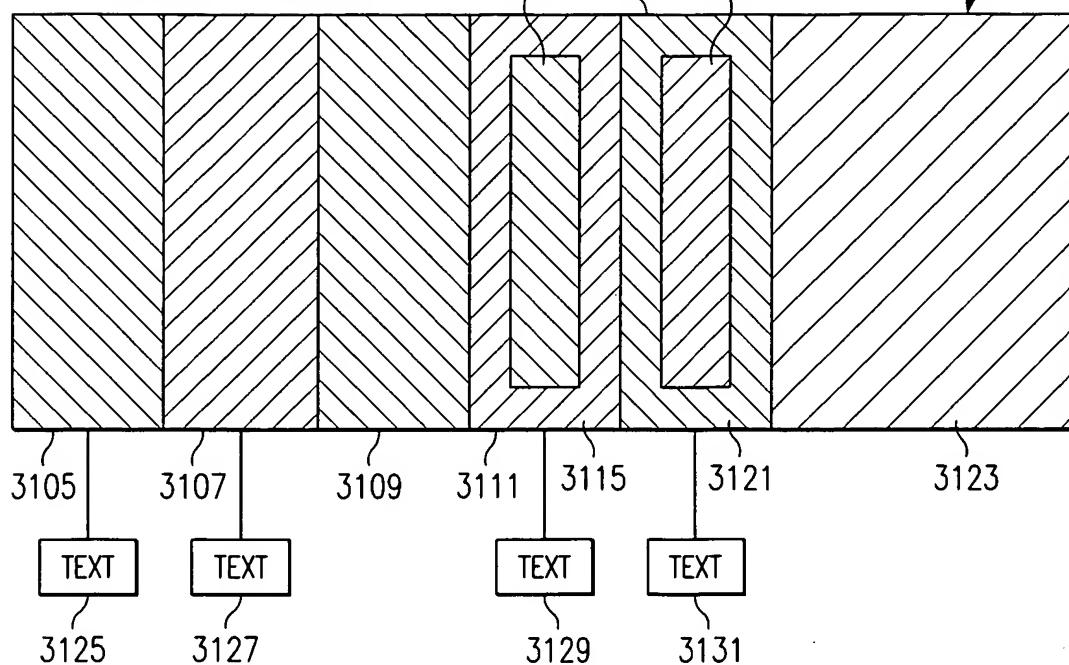
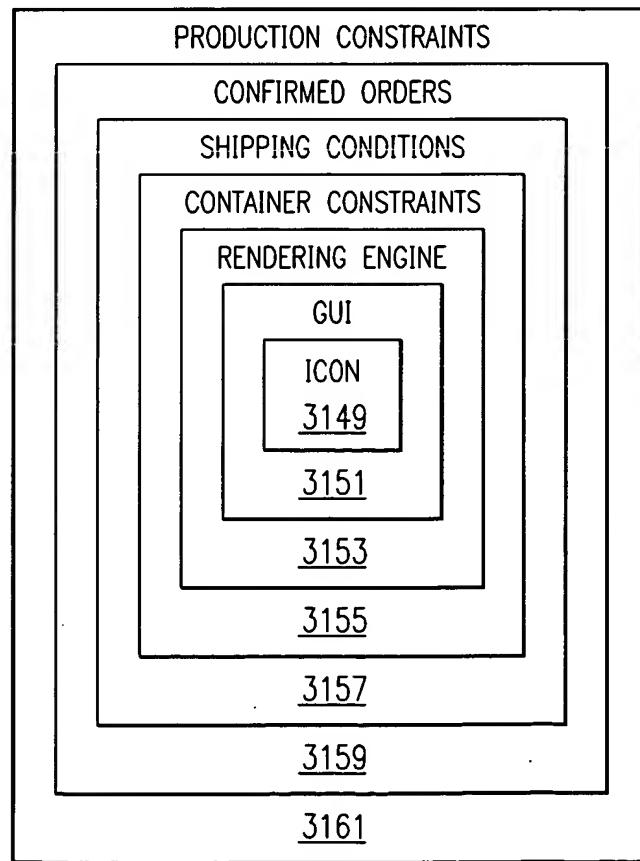


FIG. 19C



19/46

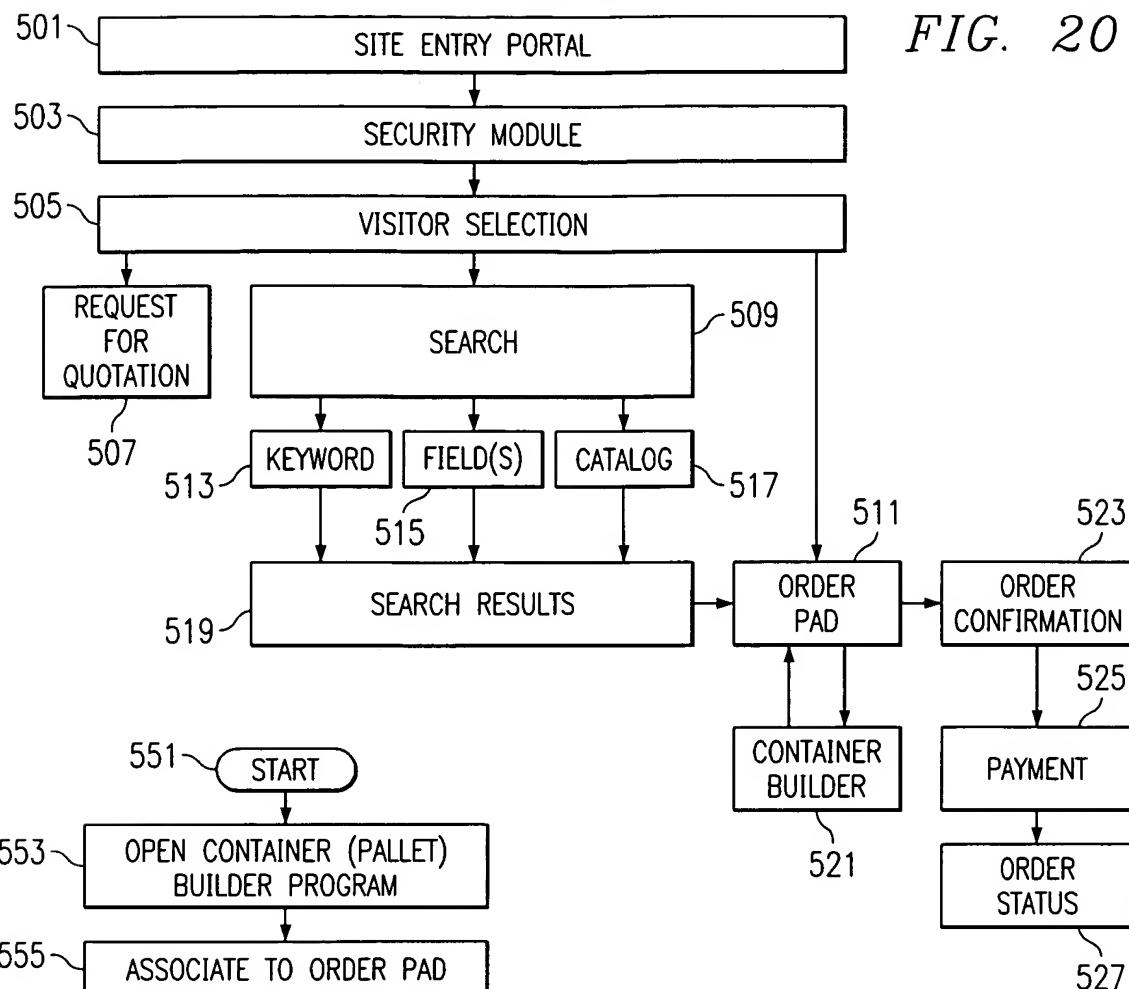
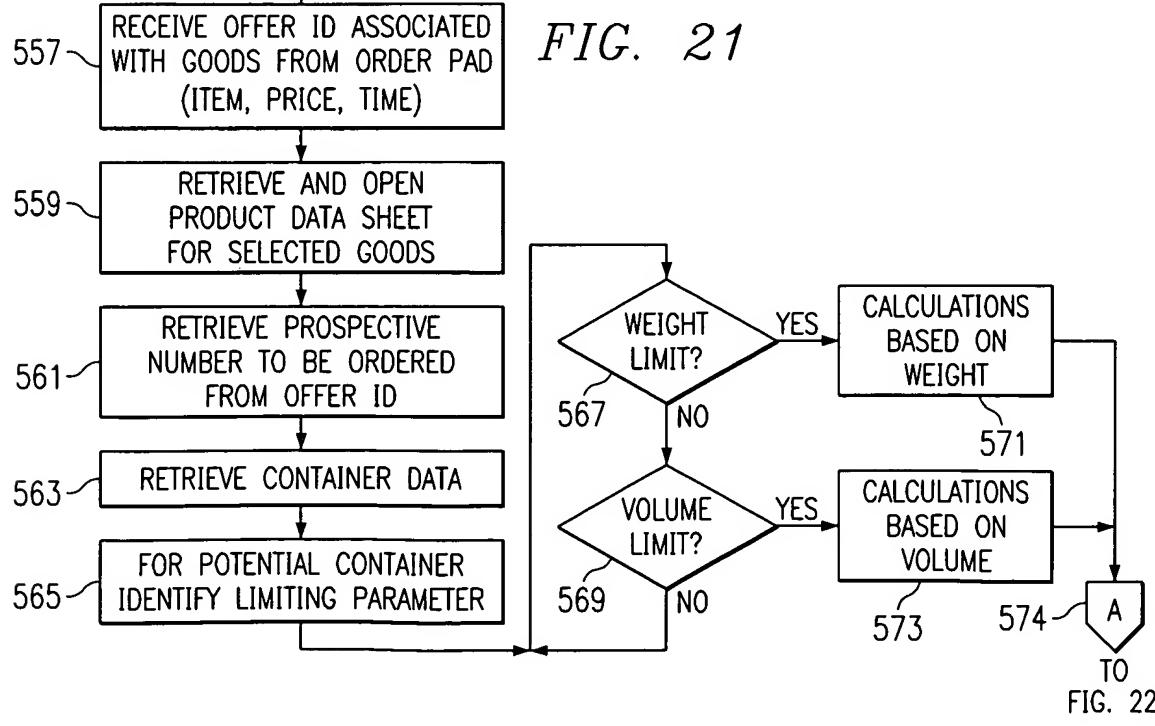
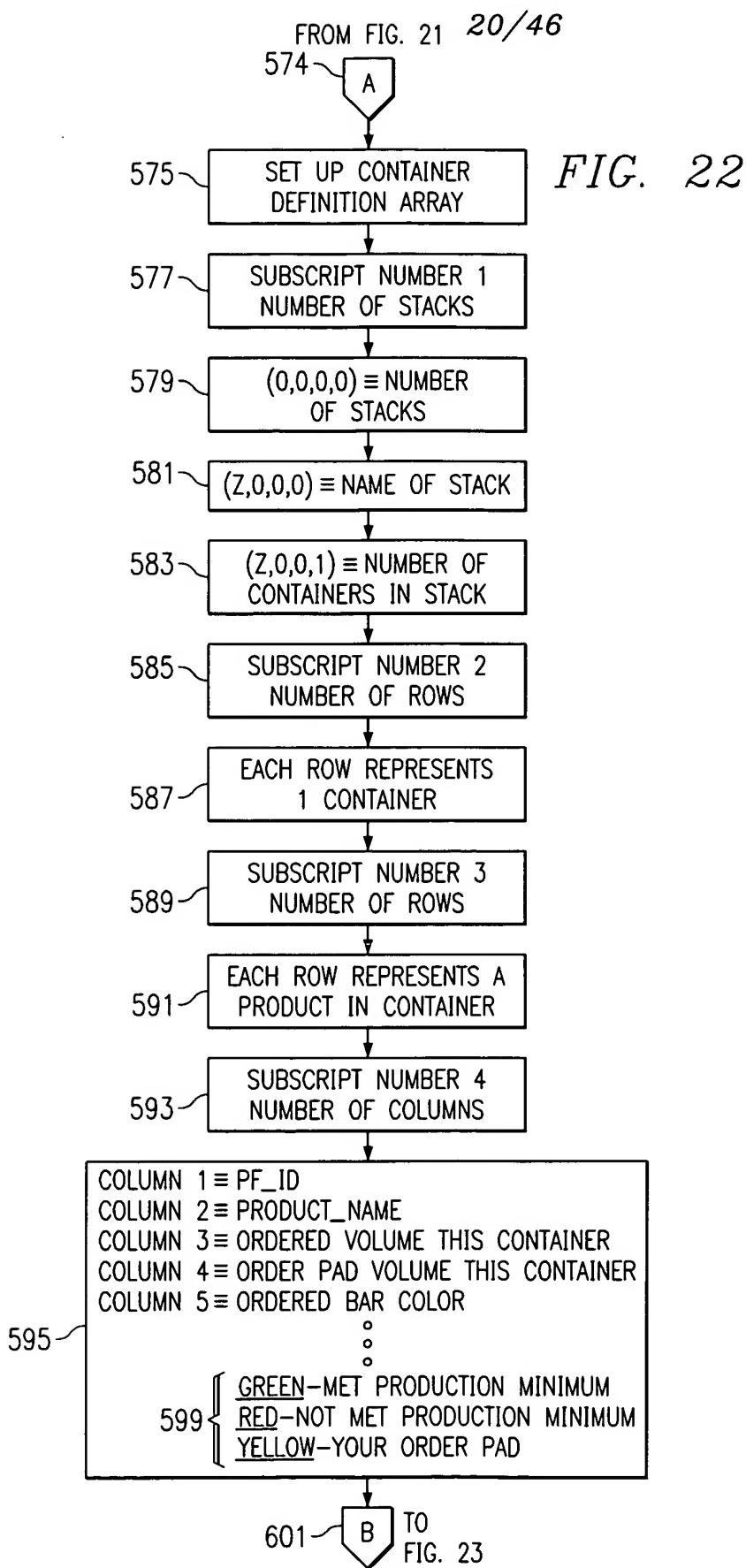
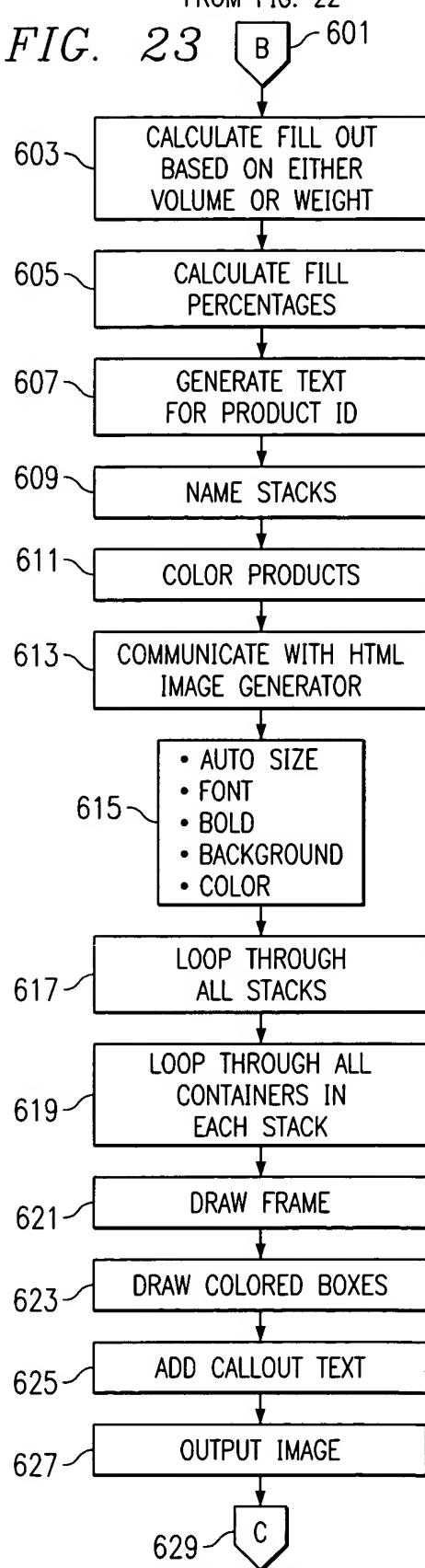
*FIG. 21*

FIG. 22



21/46

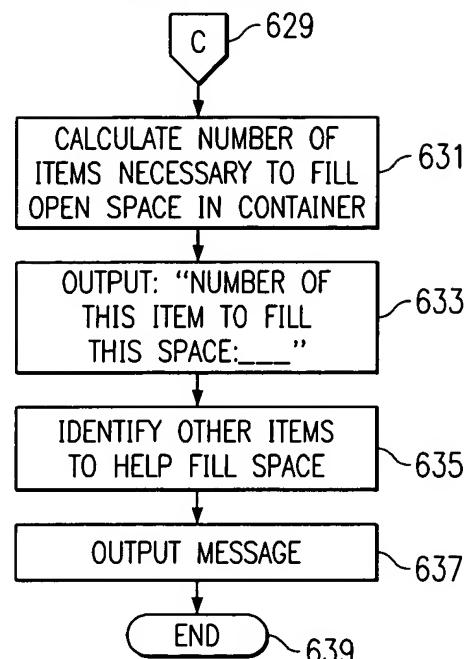
*FIG. 23* FROM FIG. 22



TO FIG. 24,25

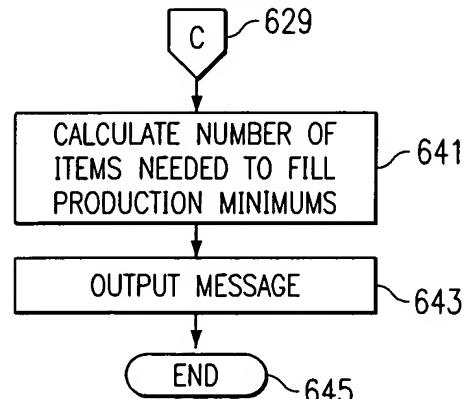
*FIG. 24*

FROM FIG. 23



*FIG. 25*

FROM FIG. 23



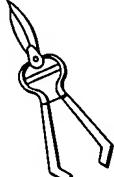
22/46

## BUYER'S PORTAL

701

FIG. 26

**WORLD FACTORY** Home Page Outdoor Living Tools & Hardware New Departments Close-out  
FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/

**Hot Products.** 703 ~ Welcome Buyers!  
**Outdoor Living** 703 ~ New User? Please click here to fill out a new dealer application  
**3/PCS WOOD/** 705 ~ Returning User? Please click here to Sign-In  
**ALUMINUM**  
**BISTRO SET**  
  
**Outdoor Living**  
**POWER GLIDE 24 V**  
**CORDLESS SUPER**  
**DRILL KIT**  
  
**Outdoor Living**  
**SHORT STAND W/**  
**TAPERED LANTERS**  
  
**Outdoor Living**  
**9" BY PASS**  
**PRUNERS**  


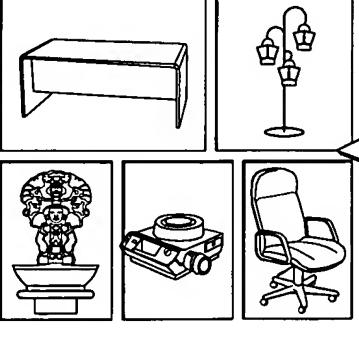
703 ~ New User? Please click here to fill out a new dealer application  
705 ~ Returning User? Please click here to Sign-In  
707 ~ Astonica User? Please click here to Sign-In

**4-Ways to Source Quality Products Direct**

709 ~ Factory Offer: Get our best price on the newest items without buying a container [Learn More](#)  
711 ~ Early-Buy: Order while items are in production and save up to 50%  
713 ~ In-Transit Buy: Order before the item is warehoused and save 20% to 50%  
715 ~ In-Stock: Buy items available for immediate delivery and save 10% to 30%

**DEALER EDITION NOW AVAILABLE!!!**

**WORLDFACTORY**  
Where Businesses Buy Direct from the World's Factories



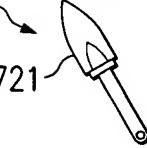
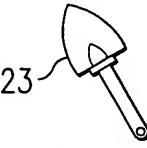
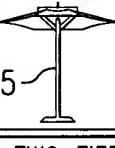
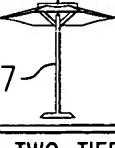
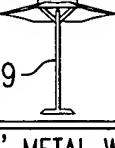
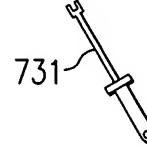
2001 Collection  
New Full Color 112-pages

**DEALERS ONLY!**  
CLICK HERE  
Get Your Spring/Summer  
2001 Catalog  
FREE  
\$2.95 VALUE

717

23/46

FIG. 27

WORLD FACTORY	Home Page	Outdoor Living	Tools & Hardware	New Departments	Close-out	
FAQ's	View My RFQ's	Advanced Search	U.S. Sample Showroom	Help/Contact Us		
173 Items Found	740	742	744	746	748	
10" METAL TRANSPLANTER	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
719 	721	741 	\$0.45	1	3/15/2001	2160
10" METAL TROWEL	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
723 	743 	\$0.45	1	3/15/2001	2160	
10' TWO-TIER MARKET UMBRELLA, BLUE	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
725 	745 	\$50.88	1	4/15/2001	10	
10' TWO-TIER MARKET UMBRELLA, HUNTER GREEN	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
727 	747 	\$50.88	1	4/15/2001	25	
10' TWO-TIER MARKET UMBRELLA, NATURAL	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
729 	749 	\$50.88	1	4/15/2001	10	
11" METAL WEEDE	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
731 	751 	\$0.45	1	3/15/2001	2160	
12" ALUMINUM TRANSPLANTER	Production Level	Price	Minimum Order	WorldFactory Arrival Date	Qty Available	
733 	753 	\$2.40	1	3/15/2001	3168	

24/46

751

FIG. 28

WORLD  
FACTORY

## PRODUCT DATA SHEET

753

Product Category: Interior: ~ 761	
SKU/Ref#: 150800001 ~ 763	
UPC#: 685795010931 ~ 765	
Unit of Measure: Each ~ 767	
Item Name: JUTE RUG-BURGUNDY ~ 769	
Item Description: 2500 GR/SQM (GROSS WEIGHT), 100% JUTE YARN, FIRE RESISTANT, ANTIBACTERIA, REACTIVE DYE, BURGUNDY AND NATURAL COLORS. ABSORBENT 10 TIMES THE NOISE LEVEL OF SYNTHETIC CARPET, HUMIDITY REGULATING, HAS NONE OF THE TOXIC FUMES OF SYNTHETIC FIBRES, STATIC FREE, ~ 771	
Primary Material: JUTE ~ 773	Other Material(s): ~ 774
Color: BURGUNDY AND ~ 775	Size: ~ 776
Recommended Price: ~ 777 \$24.19	780 ~ MSRP: \$0.00

## Dimensions and Shipping Information:

755

Product Dimensions: ~ 781	Cubic Dim:	Shipping Information: ~ 783
Assembled (UOM): in 13.78 X 23.62 X 0.00 cm 35.00 X 60.00 X 0.00	cu in W cu cm W	Max. UOM Qty per 20'/40' Cnt: a/b
Package (UOM): in 13.78 X 23.62 X 0.00 cm 35.00 X 60.00 X 0.00	cu in X cu cm X	Package Type: Kraft Box
Case: in <N/A> cm	cu in Y cu cm Y	Qty per Case: c
Master Carton: in 13.78 X 23.62 X 0.00 cm 35.00 X 60.00 X 0.00	cu in Z cu cm Z	Qty per Master Shipping Carton: 1
Weight Information: Net Weight (UOM): N/A 787 Gross Weight (UOM): 5.50 lbs Gross Case Weight: Gross Master Carton Weight: 6.38 lbs	UPS Shipping Information ~ 785 UPS Capable? Yes --- UPS Weight (lbs): 6 Zone2: Zone3: Zone4: Zone5: Zone6: Zone7: Zone8: \$3.73 \$4.01 \$4.54 \$4.84 \$5.14 \$5.41 \$5.94	Master Carton Yes 7

25/46

801

FIG. 29

WORLD FACTORY Home Page Outdoor Living Tools & Hardware New Departments Close-out

FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us

Order Pad 803

Last item purchased:  
Tailgater Fireplace and Grill  
Total Items: 3  
Subtotal: \$5,415.20

[View Order Pad](#)

Browse Departments

Benches

- Cast Iron
- Metal 815

Brass Garden & Outdoor Accessories

- Thermometers & Rain Gauges

Candle Lanterns, Torches & Candle Stakes 819

Fountains

- Indoor/Outdoor Garden Table & Wall

Outdoor Furniture

- Aluminum-Sling & Cushioned
- Cast Aluminum
- Stainless Steel & Aluminum
- Wicker & Aluminum
- Wood & Aluminum
- Wrought Iron

Planters

- Poly Foam Indoor/Outdoor Wooden

Sundials & Bird Baths

Tools

- Garden Tools
- Power Glide Tools

Umbrellas

Umbrellas Stands

Offer Number: 1273  
SKU Number: 50401074

World Factory Arrival Date: 6/1/2001  
Orders begin shipping 3-14 days from above date

Quantity Available: 800  
Min Order: 1  
In Multiples of: 1  
Price: \$37.55

807

COPPER PATIO TORCH SET 805

811

813

817

819

821

823

825

827

809

SOLID POLISHED COPPER POTS WHICH INCLUDES (1) 52" AND (1) 62" TORCH USE ONLY More Information

Order Quantity:  ADD TO ORDERPAD

829

835 ~ Quantity Available

1) CONDUCTORS 3/PCS LANTERN SET 831  
2) SHORT STAND W/TAPERED LANTERNS 833

400  
200

851

26/46

FIG. 30

WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES

Edit Offer# 1273  ACME LIGHTING LIMITED-Account# 99- Document Last Edited: R\_SAYNER on 3/13/2001 7:42:42: AM  More

Offer Status: Active  Item Offer Information:  Container # <Unknown>  Item Production Quantity  Order Quantity  Cost (\$/Unit of Measure)  Maximum Order Quantity  Earliest/Actual Production Date  Help

Item	*Minimum Production Quantity	*Minimum Order Quantity	*Cost (\$/Unit of Measure)	*Maximum Order Quantity	Earliest/Actual Production Date	<input type="checkbox"/> Help
50401046 SHORT STAND W/ TAPERED LANTERNS	416	1	1.00	1500	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
50401074 COPPER PATIO TORCH SET	440	1	1.00	15000	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
50401056 CONDUCTORS 3/PCS LANTERN SET	256	1	1.00	15000	April 1 2001	<input type="checkbox"/> Convert to Actual Production Date?
	Production Level Pricing	22.90	26.80	28.95	35.65	
	Production Level Pricing	33.55	37.55	39.89	42.89	
	Production Level Pricing	56.17	58.79	61.29	65.50	

Enter Offer Minimum Constraint: Example

20 foot container  40 foot container  US Dollar Minimum  or more total order value

Offer Comments:  869

Offer Acceptance Information:  \*Factory Offer  \*Expiration Date: February 20 2001  Available Terms of Sale:  Letter of Credit  Bank Transfer  Cash on Delivery  Consignment to World Factory  Regularly Scheduled Production Run?

General Offer Shipping Information:

\*Estimated Departure Date:  871 FOB Port May 1 2001  873 \*FOB Port: Shanghai  875 \*Estimated World Factory Arrival Date: June 1 2001  Finish  883

901

27/46

FIG. 31A

**WORLD FACTORY** Home Page Outdoor Living Tools & Hardware Office New Departments Close-out

FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us

**Order Pad**

Last item purchased:  
121/PCS DRILL &  
DRIVER SET

Total Items: 1  
Subtotal: \$14,846.00

**View Order Pad**

**Browse Departments**

**Hand Tools**

- Garden Tools
- Pliers & Wrenches
- Screwdrivers & Saws
- Shears, Loppers & Pruners
- Tool Kits

**Power Tools**

- Wagons & Hand Trucks

**Container Builder**

Container # 1

913 911 925 927 907

941 60202212: WANDER SAW REPLACEMENT BLADES (3%)  
 - 60202210: WANDER SAW (1%)  
 - 60202107: TWIN DRIVER SET (1%)  
 - 60202103: 8-IN 1 SCREWDRIVER SET (1%)  
 - 60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)  
 - 60202110: 27-PC Z-DRIVER SET (3%)  
 - 60202350: UTILITY COOLER WITH RADIO (6%)  
 60202342: 121/PCS DRILL & DRIVER SET (13%)  
 60202130: 135/PCS TOOL SET (14%)  
 60202132: 531/PCS PRO TOOL KIT (26%)

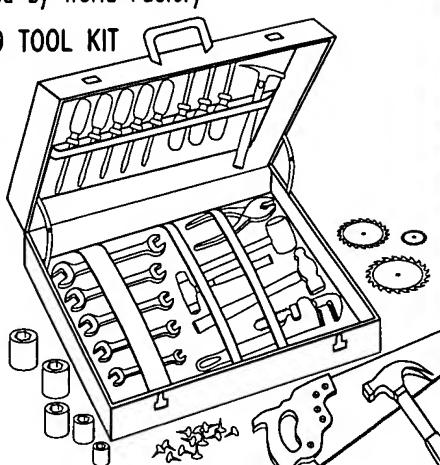
929 931 933 921 913

Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty		Min Orders Needed	Min Order Qty
1) 60202132 531/PCS PRO TOOL KIT	935 250	4	6) 60202100 26-PC UNIVERSAL SOCKET & DRIVER SET	935 250	24
2) 60202130 135/PCS TOOL SET	937 250	4	7) 60202103 8-IN 1 SCREWDRIVER SET	937 250	72
3) 60202342 121/PCS DRILL & DRIVER SET	250	6	8) 60202107 TWIN DRIVER SET	250	48
4) 60202350 UTILITY COOLER WITH RADIO	100	2	9) 60202210 WANDER SAW	100	20
5) 60202110 27-PC Z-DRIVER SET	250	6	10) 60202212 WANDER SAW REPLACEMENT BLADES	40	20
			11) 60202104 17-PC POCKET SECURITY DRIVER SET	250	96

**Factory Offer**  
Orders placed for Factory Offer items are not confirmed until verified by World Factory

**531/PCS PRO TOOL KIT**



This tool kit features a hack saw, 3m/10' measuring tape, a removable 40-piece socket set, open end wrenches, nut driver, 4 types of pliers, and a generous screwdriver assortment. Lock up all these tools in the the aluminum case. It fits easily on a shelf or behind a car seat. Weighs only 21 lbs.

**ADD TO ORDERPAD**

903 905 915 917 910 919 921 913

More Information

Item has met the Production Run Minimum

Your Order Pad Area

Item has NOT met the Production Run Minimum

Open

28/46

FIG. 31B

**WORLD FACTORY**   [Home Page](#)   [Outdoor Living](#)   [Tools & Hardware](#)   [Office](#)   [New Departments](#)   [Close-out](#)

[FAQ's](#)   [View My RFQ's](#)   [Advanced Search](#)   [U.S. Sample Showroom](#)   [Help/Contact Us](#)

**Order Pad**   **Factory Offer**  
 Orders placed for Factory Offer items are not confirmed until verified by World Factory

Last item purchased: **UTILITY COOLER WITH RADIO**

Total Items: 2  
 Subtotal: \$45,463.84

[View Order Pad](#)

**Browse Departments**

**Hand Tools**

- Garden Tools
- Pliers & Wrenches
- Screwdrivers & Saws
- Shears, Loppers & Pruners
- Tool Kits

**Power Tools**

**Wagons & Hand Trucks**

**Container Builder**

Container # 1   1005

1001   60202130: 135/PCS TOOL SET (6% /0% O.P.)  
 60202132: 531/PCS PRO TOOL KIT (26% /0% O.P.)

1003   60202350: UTILITY COOLER WITH RADIO (68% /62% O.P.)

) Container # 2   1007

1009   60202212: WANDER SAW REPLACEMENT BLADES (3%)  
 60202210: WANDER SAW (1%)  
 60202107: TWIN DRIVER SET (1%)  
 60202103: 8-IN 1 SCREWDRIVER SET (1%)  
 60202100: 26-PC UNIVERSAL SOCKET & DRIVER SET (2%)  
 60202110: 27-PC Z-DRIVER SET (3%)  
 60202342: 121/PCS DRILL & DRIVER SET (13%)  
 60202130: 135/PCS TOOL SET (8%)

Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty		Min Orders Needed	Min Order Qty
1) 60202350 UTILITY COOLER WITH RADIO	100	2	6) 60202100 26-PC UNIVERSAL SOCKET & DRIVER SET	250	24
2) 60202132 531/PCS PRO TOOL KIT	250	4	7) 60202103 8-IN 1 SCREWDRIVER SET	250	72
3) 60202130 135/PCS TOOL SET	250	4	8) 60202107 TWIN DRIVER SET	250	48
4) 60202342 121/PCS DRILL & DRIVER SET	250	6	9) 60202210 WANDER SAW	100	20
5) 60202110 27-PC Z-DRIVER SET	250	6	10) 60202212 WANDER SAW REPLACEMENT BLADES	40	20
			11) 60202104 17-PC POCKET SECURITY DRIVER SET	250	96

 ADD TO ORDERPAD

This cooler/lunchbox features a built-in AM/FM radio, has a durable plastic exterior, rugged handle and adjustable shoulder strap. Operates on 4 "AA" Batteries.

[More Information](#)

Item has met the Production Run Minimum  
 Your Order Pad Area  
 Item has NOT met the Production Run Minimum  
 Open

29/46

## FIG. 31C

**WORLD FACTORY** Home Page Outdoor Living Tools & Hardware New Departments Close-out  
FAQ's View My RFQ's Advanced Search U.S. Sample Showroom Help/Contact Us

**Order Pad** **Factory Offer**  
 Orders placed for Factory Offer items are not confirmed until verified by World Factory

Last item purchased:  
**CONDUCTORS 3/PCS**  
**LANTERN SET**

Total Items: 5 Subtotal: \$159,027.22 **View Order Pad**

Offer Number: 1273  
SKU Number: 50401056  
Offer Expires: 5/15/2001  
World Factory Arrival Date: 6/1/2001  
Orders begin shipping 3-14 days from above Date

Production Run Minimum: 256  
Min Order: 1  
In Multiples of: 1  
Price: \$56.17  
Order Quantity:   ADD TO ORDERPAD

**Container Builder**  
Containers # 1-4 1031 1033  
1021 1023 1035  
1025 1027 1037  
1027 50401074: COPPER PATIO TORCH SET (4Cnts /88% O.P.) 1041

1045  
Container # 5 1049  
1039 1047  
1029 50401056: CONDUCTORS 3/PCS LANTERN SET (25% /25% O.P.)  
50401074: COPPER PATIO TORCH SET (39% /39% O.P.) 1043

Item has met the Production Run Minimum  Your Order Pad Area  Item has NOT met the Production Run Minimum  Open Minimum

Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty
1) 50401074 COPPER PATIO TORCH SET	440	1
2) 50401056		

30/46

## FIG. 31D

**WORLD FACTORY**

Home Page    Outdoor Living    Tools & Hardware    New Departments    Close-out

FAQ's    View My RFQ's    Advanced Search    U.S. Sample Showroom    Help/Contact Us

**Order Pad**

Last item purchased:  
Tailgater Fireplace and Grill  
Total Items: 5  
Subtotal: \$155,881.70

**View Order Pad**

**Factory Offer**

Orders placed for Factory Offer items are not confirmed until verified by World Factory

**CONDUCTORS 3/PCS LANTERN SET**

Offer Number: 1273  
SKU Number: 50401056  
Offer Expires: 5/15/2001  
World Factory  
Arrival Date: 6/1/2001  
Orders begin shipping 3-14 days from above Date

Production  
Run Minimum: 256  
Min Order: 1  
In Multiples of: 1  
Price: \$56.17

Order Quantity:  ADD TO ORDERPAD

**Container Builder**

**Containers # 1-4**

1021  
1023  
1025

1027    50401074: COPPER PATIO TORCH SET (4Cnts /88% O.P.)

**Container # 5**

1045  
1039  
1029

50401056: CONDUCTORS 3/PCS LANTERN SET (20% /20% O.P.)  
50401074: COPPER PATIO TORCH SET (39% /39% O.P.)

Item has met the  Production Run Minimum     Your Order Pad Area    Item has NOT met the  Production Run Minimum     Open

Items in this offer to help fill open container space:

	Min Orders Needed	Min Order Qty
1) 50401074 COPPER PATIO TORCH SET	440	1
2) 50401056		

31/46

1501

## FIG. 32A

**WORLD FACTORY**

- [Home Page](#)
- [Outdoor Living](#)
- [Tools & Hardware](#)
- [New Departments](#)
- [Close-out](#)

[FAQ's](#)   [View My RFQ's](#)   [Advanced Search](#)   [U.S. Sample Showroom](#)   [Help/Contact Us](#)

**World Wise Co. Account Page**

**Service Options**

1503 {

- Track Recent Orders
- View/Edit Shipping Address Book
- Edit Profile
- Change Password
- Complete Credit Application
- Log Out

If you have questions or problems please contact us at 1-888-422-7800  
or email us at [customerservice@worldfactory.com](mailto:customerservice@worldfactory.com)

**RFQ's**

1505 {

- View Factory Offers in Response to your RFQ's
- View All Submitted RFQ's
- Submit a new RFQ

1507 {

**Factory Offers in Response to your RFQ's:**

**Responses Pending WorldFactory Review For RFQ's:**

- RFQ #2: GeeWhizBang Digital Camera - Offer #1289
- RFQ #2: GeeWhizBang Digital Camera - Offer #1290
- RFQ #2: GeeWhizBang Digital Camera - Offer #1291

---

In response to RFQ #2 TEST Production Level Offer Price Offer Closes Minimum Order WorldFactory Arrival Date

1509 {		\$500.00	5/15/2001	100	6/15/2001
--------	--	----------	-----------	-----	-----------

---

In response to RFQ #9 10" WOODWORKING CABINET TABLE SAW Production Level Offer Price Offer Closes Minimum Order WorldFactory Arrival Date

1511 {		\$400.00	5/15/2001	100	6/17/2001
--------	--	----------	-----------	-----	-----------

---

1513 {

**View All Submitted RFQ's:**

RFQ#	Item	Status	Edit RFQ
42	TEST	Received	<a href="#">Edit RFQ</a>
35	10" WOODWORKING CABINET TABLE SAW	Under Review	
45	8 SLAT TRADITIONAL PARK BENCH	Under Review	
41	B-DAY SUIT	Under Review	
40	NEW KIT	Under Review	
39	SHORT STAND W/TAPERED LANTERNS	Under review	
8	GEEWHIZBANG DVD PLAYER	Buyer Contacted	
2	GEEWHIZBANG DIGITAL CAMERA	Quotation Generated	
9	GEEWHIZBANG TABLE SAW	Quotation Generated	
15	OUTDOOR RUNNING TRACK	RFQ Terminated	

32/46

1531

## FIG. 32B

WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam

Submit Offer on RFQ

World Wise Co. - Account# 6292 - Don Domzalski

RFQ Item Offer Information: 1530

1533	1537	1541	1545	1551
Item	*Minimum Order Quantity	*Price (\$/Unit of Measure)	*Maximum Order Quantity	Earliest/Possible Production Date

10" WOODWORKING CABINET TABLE SAW

250	400	1000	May	3	2001
-----	-----	------	-----	---	------

1535 1539 1543 1547 1553

Comments:

1561

Shipping Information: 1560

\*Earliest Possible FOB Delivery Date: June 10 2001

1563 1565 \*FOB Port: Dallas

1567 \*Offer Expiration Date: May 19 2001

1569 Available Terms of Sale:

- Letter of Credit
- Bank Transfer
- Cash on Delivery
- Consignment to World Factory

Is there regularly scheduled production of this item?  Yes

1571

Main Menu

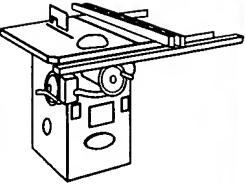
33/46

1601

FIG. 32C

WORLD FACTORY	Home Page	Outdoor Living	Tools & Hardware	New Departments	Close-out
FAQ's	View My RFQ's	Advanced Search	U.S. Sample Showroom	Help/Contact Us	

1605 ~ RFQ #: 35  
 1607 ~ Category: Power Tools  
 1609 ~ Product Name: 10" Woodworking Cabinet Table Saw  
 1611 ~ Product Description: 10" Woodworking Cabinet Table Saw

1603 ~ 

1613 ~ Product Package Requirements:  
 1615 ~ Package Dimensions: 28 x 36 x 36 in  
 1617 ~ Packaging Type: Kraft Box      Packaging Type Other: Carton

1619 ~ Primary Materials Requirements:  
 Primary: Steel      Other: Cast Iron

1621 ~ Feature Requirements:  
 1623 ~ Fasteners - Type: Weld      Material: ~ 1629  
 1625 ~ Finish: powder coat  
 Style: ~ 1627

1631 ~ Construction Method:  
 Other Features:

1633 ~ Required Electric Information:  
 1635 ~ Power Consumption: Amps  
 1637 ~ Voltage: 22000  
 1639 ~ Frequency: 6000  
 1641 ~ Plug Type: US Grounded (3 prong)  
 1643 ~ Wire Gage: 1200

1645 ~ Cost & Shipping Requirements:  
 1647 ~ Required Order Quantity: 200  
 1649 ~ Req. Delivery Date: 6/15/2001  
 1651 ~ Request Expires: 7/15/2001

1653 ~ Target Unit Cost: \$400.00  
 1655 ~ FOB Port: DALLAS, TEXAS

1657 ~

34/46

1701

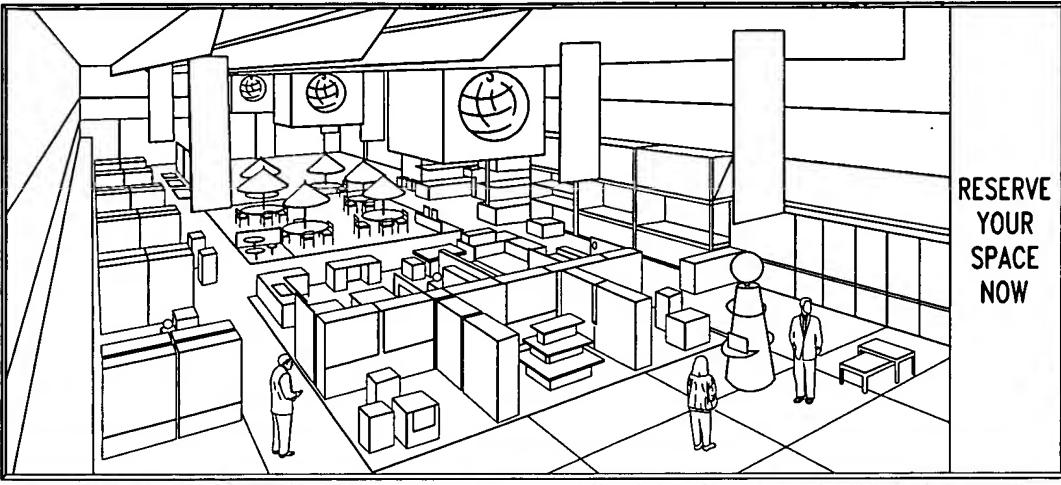
FIG. 33A

**WORLD FACTORY**

 USA
SAMPLE SHOWROOM

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam:

**U.S.A. Sample Showroom**



**RESERVE YOUR SPACE NOW**

**9m<sup>2</sup> Year-Round Showroom Space Starting at \$3,600**

To better serve USA Import Buyers, World Factory is inviting a limited number of suppliers to display products in our USA Sample Showroom. The showroom will allow buyers throughout the USA to see, touch and buy our supplier's merchandise through the World Factory system.

**Showroom Benefits Include:**

- Professional set-up and display of your products in the USA Sample Showroom.  
Reserve Your Space Here!
- Secure, well-lighted space open only to qualified buyers.
- Showroom is located 5 minutes from Dallas-Fort Worth International Airport, the second largest airport in the USA. Our USA buyers can fly in, visit our showroom, purchase merchandise and return home within a day.
- Cost efficient sample management.
- Free internet display space for your merchandise on [www.worldfactory.com](http://www.worldfactory.com)

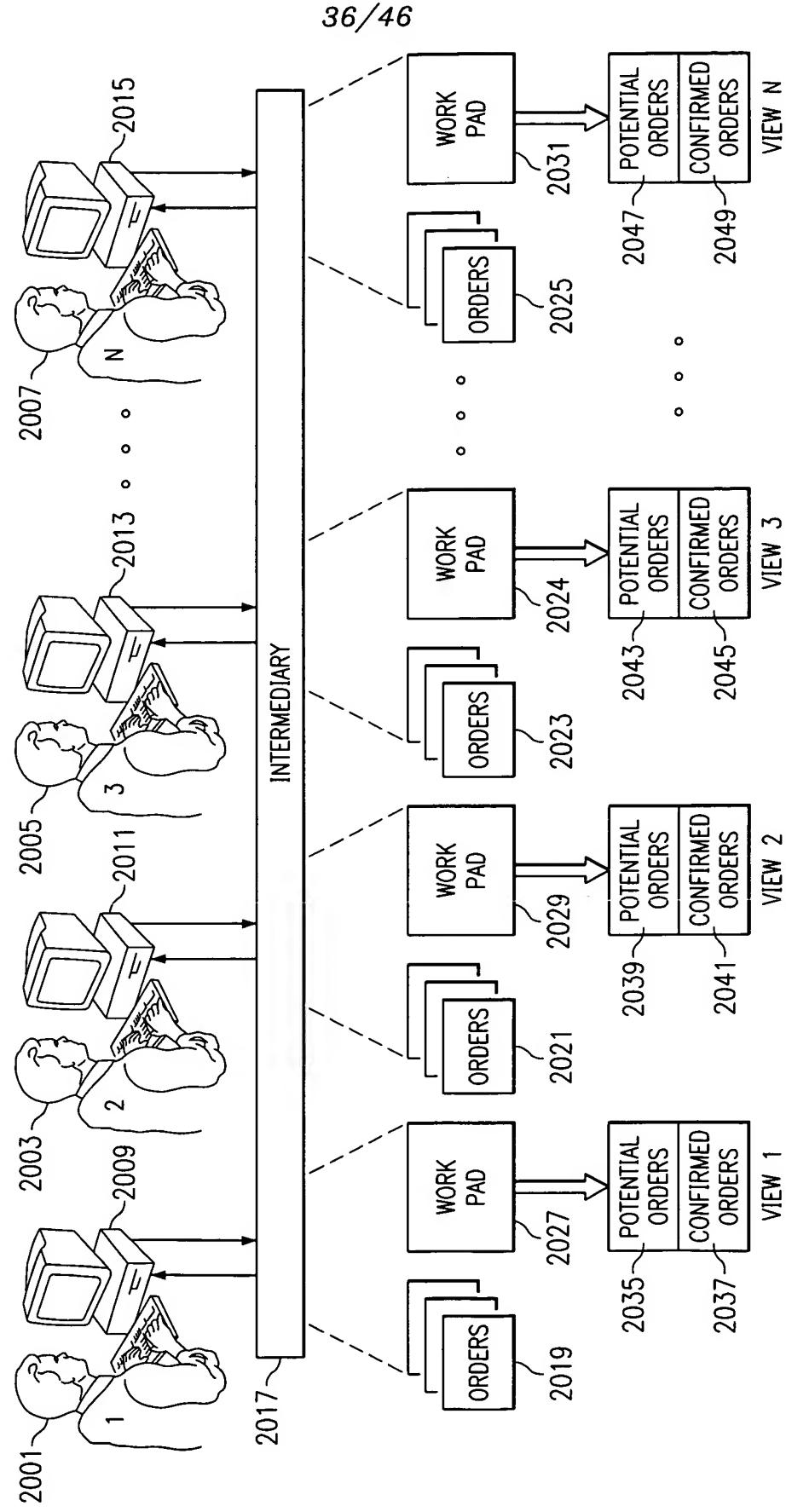
1703

35/46

FIG. 33B

WORLD FACTORY		 USA SAMPLE SHOWROOM				
Space Reservation # 1081						
Client: World Factory Inc.	Status: Waiting	Authorized Name: Don Domzalski	Approved By:			
Agreement Date: 5/15/2001 11:51:59 AM	Approved Date:					
Check here to confirm receipt of Signed Agreement <input type="checkbox"/>		Cancel	Approve			
Code	Description	Monthly Rate	Quantity	Monthly Total	Yearly Rate	Yearly Total
<u>RFS</u>	Raw Floor Space 9m <sup>2</sup>	\$350.00	<input type="checkbox"/>	\$350.00	\$4,200.00	
<u>FSN</u>	Plus Display Fixtures Nesting Tables	\$50.00	<input type="checkbox"/>	\$50.00	\$600.00	
<u>FS3</u>	3-Tier Display	\$50.00	<input type="checkbox"/>			
<u>FS4</u>	4-Tier Display	\$50.00	<input type="checkbox"/>			
<u>FSP</u>	Platform	\$25.00	<input type="checkbox"/>			
<u>FSS</u>	Slatwall H Unit	\$75.00	<input type="checkbox"/>	\$75.00	\$900.00	
				TOTAL	\$5,700.00	
Display Fixtures						
<u>LDG</u>	Large Display Case with Glass	\$198.00	<input type="checkbox"/>			
<u>SDG</u>	Large Display Case No Glass	\$148.00	<input type="checkbox"/>			
<u>LDN</u>	Small Display Case with Glass	\$184.00	<input type="checkbox"/>			
<u>UW2</u>	Upright Shelf Wall Space 24" deep (0.6m D)	\$198.00	<input type="checkbox"/>			
<u>UW4</u>	Upright Shelf Wall Space 48" deep (1.2m D)	\$248.00	<input type="checkbox"/>			
<u>SG4</u>	Towers & Slat Grid Wall 48" wide x 96" high (1.2m W x 2.4m H)	\$148.00	<input type="checkbox"/>			
<u>SG9</u>	Towers & Slat Grid Wall 96" wide x 96" high (2.4m W x 2.4m H)	\$248.00	<input type="checkbox"/>			
<u>NTB</u>	Nesting Tables	\$248.00	<input type="checkbox"/>			
<u>3TD</u>	3-Tier Display	\$198.00	<input type="checkbox"/>			
<u>4TD</u>	4 Tier Display	\$198.00	<input type="checkbox"/>			
<u>PFM</u>	Platform	\$98.00	<input type="checkbox"/>			
<u>SHU</u>	Slatwall H Unit	\$198.00	<input type="checkbox"/>			
Payment Method (select one)				TOTAL	\$0.00	
<input checked="" type="radio"/> Annual (12 months)-1 payment				GRAND TOTAL	\$5,700.00	
Get one extra month free when selecting annual payments				Calculate	Approve	
<input type="radio"/> Bi-Annual (6 months)-2 payments						

FIG. 34A



37/46

FIG. 34B

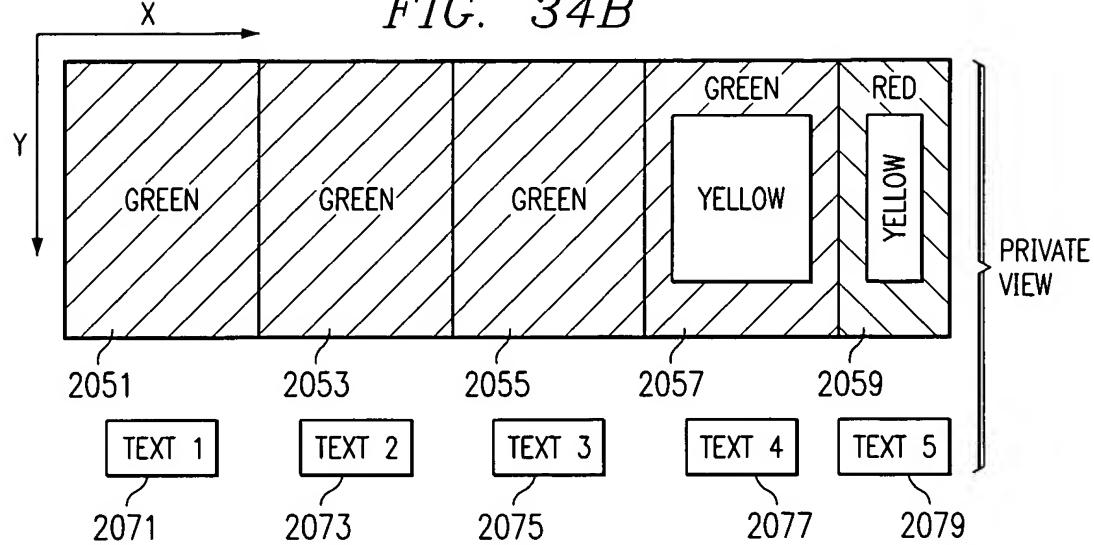


FIG. 34C

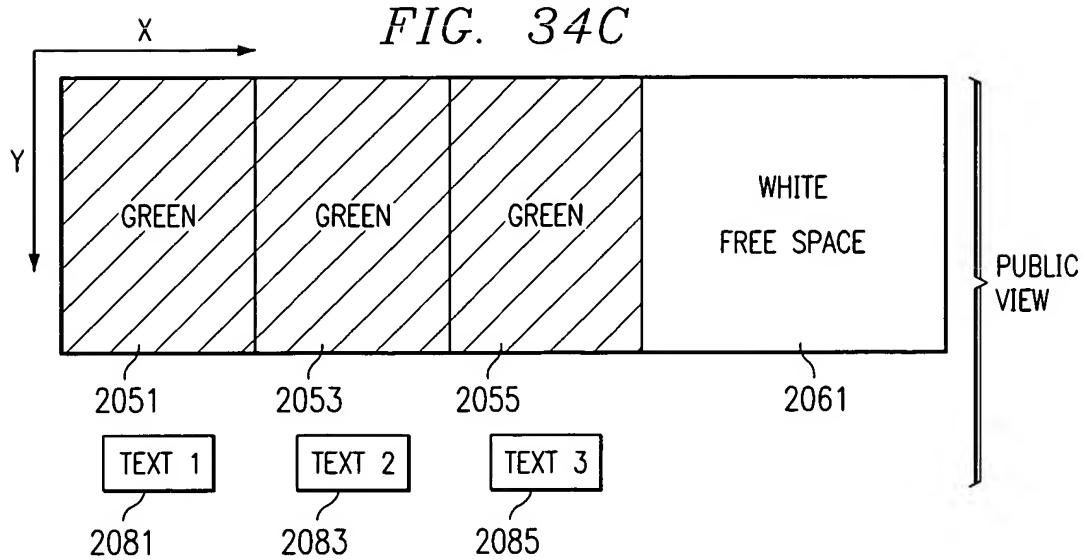


FIG. 34D

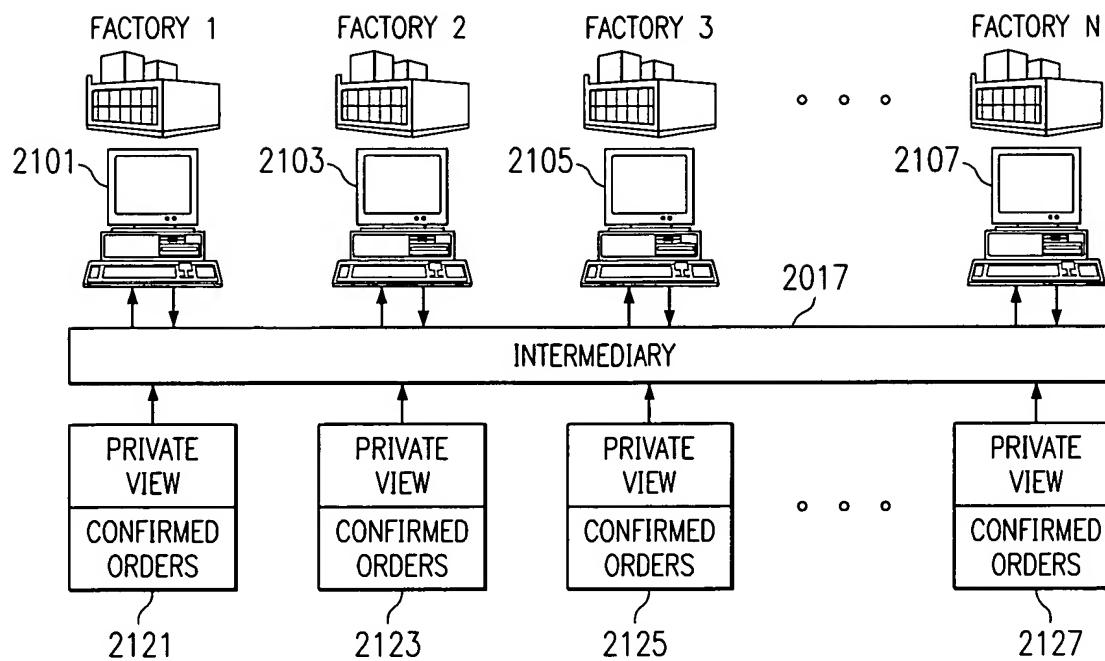
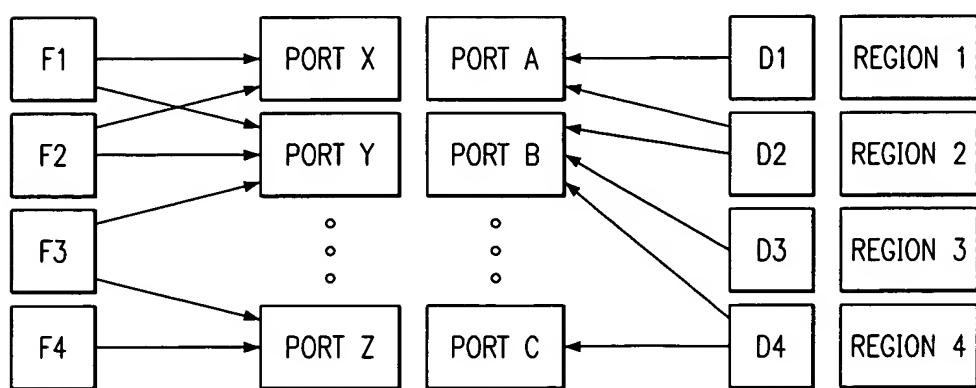


FIG. 34E



39/46

FIG. 35A

**WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES**

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam

**Registration Information**

Vendor #: 117

Add To/Update G.P.:

\*E-mail Address: A1117@117.com (This will be your Login ID)

\*Password:

Title: Mr.

\*Family Name: <Unknown>

\*Given Name: <Unknown>

Job Title:

\*Company Name:

Department:

Address:

City:

State/Province:

Postal Code:

\*Country:

\*Primary Telephone:     
Country Code City Code Phone Number

Fax:     
Country Code City Code Fax Number

Home Page:

\*=Required Field

40/46

FIG. 35B

WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES	
<a href="#">About Us</a>	<a href="#">Edit Registration</a>
<a href="#">View Item Catalog &amp; Items on Offer</a>	<a href="#">View RFQ's</a>
<a href="#">Help/Contact Us</a>	<a href="#">U.S.A. Sample Showro</a>
<input type="checkbox"/> Company Profile <input checked="" type="checkbox"/> <b>(Please check all that apply)</b>	
1. Type of Business: (Please check all that apply) <input type="checkbox"/> Agent <input type="checkbox"/> Distributor <input type="checkbox"/> Manufacturer <input type="checkbox"/> Importer <input type="checkbox"/> Exporter <input type="checkbox"/> Trading Company	
2. Number of sub-vendors who supply your company: <input type="radio"/> 1-10 <input type="radio"/> 11-100 <input type="radio"/> 100+	
3. Approximate annual sales of your company: <input type="radio"/> Under \$1 million <input type="radio"/> \$1-5 million <input type="radio"/> \$5-24 million <input type="radio"/> \$25-100 million <input type="radio"/> Over \$100 million	
4. Your major export markets (both direct and indirect). Check any that apply: <input type="checkbox"/> USA <input type="checkbox"/> Western Europe <input type="checkbox"/> Eastern Europe <input type="checkbox"/> Central/South America <input type="checkbox"/> North America <input type="checkbox"/> Northern Asia <input type="checkbox"/> Australia <input type="checkbox"/> Mid East/Africa <input type="checkbox"/> Japan <input type="checkbox"/> Southeast Asia <input type="checkbox"/> Honk Kong <input type="checkbox"/> Taiwan <input type="checkbox"/> Other <input type="checkbox"/>	
5. Check any Payment Methods You Accept: <input type="checkbox"/> Letter of Credit <input type="checkbox"/> Bank Transfer <input type="checkbox"/> Cash on Delivery <input type="checkbox"/> Consignment	
6. Preferred FOB Port(s): <input type="checkbox"/> Acapulco <input type="checkbox"/> Bremerhaven <input type="checkbox"/> Fuzhou <input type="checkbox"/> Klang <input type="checkbox"/> Kowloon <input type="checkbox"/> Manilla <input type="checkbox"/> Qingdao <input type="checkbox"/> Shanghai <input type="checkbox"/> Shenzhen <input type="checkbox"/> Hong Kong <input type="checkbox"/> Los Angeles <input type="checkbox"/> Madras <input type="checkbox"/> Ningbo <input type="checkbox"/> Xiamen <input type="checkbox"/> Guangzhou <input type="checkbox"/> Keelung <input type="checkbox"/> Taichung <input type="checkbox"/> Kaohslung <input type="checkbox"/>	
<input type="button" value="Next&gt;&gt;"/> <span style="float: right;"><input type="button" value="Cancel"/></span>	

FIG. 35C

41/46

# WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES

[About Us](#) [Edit Registration](#) [View Item Catalog & Items on Offer](#) [View RFQ's](#) [Help/Contact Us](#) [U.S.A.](#) [Sam](#)
 Category Information 

Your Major Product Categories: (Check one or all that apply)

 Outdoor Living

- Accessories & Seasonal
- Benches
- Brass Garden & Outdoor Accessories
- Fountains
- Grills, Chimoneas
- Outdoor Furniture
- Outdoor Lighting
- Planters
- Tools
- Umbrellas
- Umbrellas Stands

 Men's Clothing

 Outerwear

 Women's Clothing

 Outerwear

 New Departments

- Aluminum Cases
- Bathrobes & Towels
- Desks
- Fire Sets & Screens
- Gift
- Picnic Baskets
- Tableware
- Telescopes & Binoculars

 Pool & Patio

- Fountains, Ponds, Pumps
- Pool Accessories

 Hardware & Tools

- Hand Tools
- Power Tools
- Wagons & Hand Trucks

 Seasonal

- Christmas
- Halloween
- Memorial Day

 Sporting Goods

- Baseball
- Basketball
- Bicycle
- Fishing
- Football
- Golf
- Hiking
- Ski
- Soccer

 Household

- Household Items
- Kitchen
- Knives, Silverware, Flatware

 Camera & Electronics

- Camera
- Computer
- Stereo
- Telephone
- TVs

 Domestic

- Bath
- Bed Accessories
- Closet Accessories
- Sheets
- Towels
- Window Treatments

 Entertainment

- CDs
- Musical Instruments
- Tapes
- Videos

 Travel & Accessories

- Accessories
- Briefcase, Wallets & Organizers
- Luggage

 Close Outs

- Benches & Gliders
- Chairs
- New Closeouts
- Tables

 Interior

 Office

- Briefcases & Travel Bags
- Chairs
- Desks

 Home

 Medical

- Disposable Items
- Equipment
- Hospital Use
- Nursing Home Use
- Personal Care
- Retail Medical

FIG. 35D

42/46

**WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES**

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam

Upload Product Category Pictures

Outdoor Living	Upload Category Picture
Outdoor Furniture	
Sporting Goods	

**Complete Registration**

FIG. 36A

**WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES**

About Us Edit Registration View Item Catalog & Items on Offer View RFQ's Help/Contact Us U.S.A. Sam

Item Catalog  World Wise Co - Account# 6185 - Robert Sayner

**Add New Item**

**Item Catalog**

Sorting Options: Item SKU

Item	Item Status
1213-GROOVY TIMES SKATEBOARD	ACCEPTED
1220-DUKES OF HAZZARD SWEATSHIRT	ACCEPTED
123-HOLIDAY WREATH	ACCEPTED
1231321-DRILL	ACCEPTED
2001-PING PONG SET	ACCEPTED
35649846-SUNDIAL BIRD FEEDER	ACCEPTED
4564561656-TERST TES	IN REVIEW
4568912321-DOVER FOLDING CHAIR	ACCEPTED
50107082-MY DESK	ACCEPTED
56498798-3-TIER SQUARE PLANT STAND	ACCEPTED
5678-PINBALL MACHINE	ACCEPTED
6498765154-POLYRESIN WALL CLOCK	ACCEPTED
65431876541-ROUND TWO-TIER PLANT STAND	ACCEPTED
654987123-TESTER	IN REVIEW
654987451-INK PEN	IN REVIEW
67981546-ANGEL RAIN GAUGE	ACCEPTED
789456-AMERICAN SPRUCE CHRISTMAS TREE	ACCEPTED
87946456-MILANO DINING ARMCHAIR	ACCEPTED
89746-2-TIER ROSE PLANTER	ACCEPTED
9874613165-CLASSIC CEDAR GLIDER	ACCEPTED
CAP1-BASEBALL CAP	ACCEPTED
PUTTERK-KIDDIE PUTTER	ACCEPTED

**Items on Offer at WorldFactory**

\*Order quantities shown are for informational purposes only. No commitment to purchase products is made or implied, until a purchase order has been issued by an authorized WorldFactory.com representative

Sorting Options: Offer ID

43/46

## FIG. 36B

Offer Id: 365 Expires: 10/1/00 FOB Date: 11/30/00 Status: ACTIVE	<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
<b>Met Offer Minimum:</b>			
Item 1. 4568912321-DOVER FOLDING CHAIR	374	460	ACCEPTED
Offer Id: 366 Expires: 10/30/00 FOB Date: 11/30/00 Status: ACTIVE			
<b>Met Offer Minimum:</b>			
Item 1. 4568912321-DOVER FOLDING CHAIR 2. 87946456-MILANO DINING ARMCHAIR 3. 9874613165-CLASSIC CEDAR GLIDER	<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
	80	200	ACCEPTED
		300	ACCEPTED
		150	ACCEPTED
 <input checked="" type="checkbox"/>			
Offer Id: 367 Expires: 1/1/00 FOB Date: 1/1/00 Status: IN REVIEW			
<b>Met Offer Minimum:</b>			
Item 1. 654987451-INK PEN	<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
	100		IN REVIEW
Offer Id: 370 Expires: 12/1/01 FOB Date: 1/2/02 Status: IN REVIEW			
<b>Met Offer Minimum:</b>			
Item 1. 654987123-TESTER	<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
	200		IN REVIEW
Offer Id: 371 Expires: 1/2/00 FOB Date: 1/2/01 Status: IN REVIEW			
<b>Met Offer Minimum:</b>			
Item 1. 1213-GROOVY TIMES SKATEBOARD	<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
	1		ACCEPTED
Offer Id: 372 Expires: 2/1/01 FOB Date: 2/2/01 Status: IN REVIEW			

FIG. 36C

44/46

Met Offer Minimum:		<u>Quantity Ordered</u>	<u>Minimum</u>	<u>Status</u>
Item	1. 1213-GROOVY TIMES SKATEBOARD		12	ACCEPTED
<b>Offer Id: 373 Expires: 1/1/00 FOB Date: 1/1/00 Status: IN REVIEW</b>				
Met Offer Minimum:				
Item	1. 1213-GROOVY TIMES SKATEBAORD		34	ACCEPTED
<b>Main Menu</b>				

FIG. 36F

<b>WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FactORIES</b>	
<a href="#">About Us</a> <a href="#">Edit Registration</a> <a href="#">View Item Catalog &amp; Items on Offer</a> <a href="#">View RFQ's</a> <a href="#">Help/Contact Us</a> <a href="#">U.S.A.</a> <a href="#">Sam</a>	
<input type="checkbox"/> Submit Offer on RFQ <input checked="" type="checkbox"/> World Wise Co. - Account# 6185 - Robert Sayner	
RFQ Item to be Offered: 65431876541-ROUND TWO-TIER PLANT STAND	
If you wish to submit an individual offer for this item only, simply press Next.	
<a href="#">Next &gt;&gt;</a>	
<b>Multiple Item Offer Option</b> <a href="#">Help</a>	
If items below will be available at the SAME TIME in the SAME COUNTER as the item above, you may offer them together as a multiple item offer. The Multiple Item Offer option helps buyers meet your required minimums faster and promotes sales.	
Select items to add to offer from the list below and press the Next button.	
<input type="checkbox"/> 1213-GROOVY TIMES SKATEBOARD <input type="checkbox"/> 1220-DUKES OF HAZZARD SWEATSHIRT <input type="checkbox"/> 123-HOLIDAY WREATH <input type="checkbox"/> 1231321-DRILL <input type="checkbox"/> 2001-PING PONG SET <input type="checkbox"/> 35649846-SUNDIAL BIRD FEEDER <input type="checkbox"/> 4564561656-TERST TES <input type="checkbox"/> 50107082-MY DESK <input type="checkbox"/> 56498798-3-TIER SQUARE PLANT STAND	<input type="checkbox"/> 5678-PINBALL MACHINE <input type="checkbox"/> 6498765154-POLYRESIN WALL CLOCK <input type="checkbox"/> 654987123-TESTER <input type="checkbox"/> 654987451-INK PEN <input type="checkbox"/> 67981546-ANGEL RAIN GAUGE <input type="checkbox"/> 789456-AMERICAN SPRUCE CHRISTMAS TREE <input type="checkbox"/> 89746-2-TIER ROSE PLANTER <input type="checkbox"/> cap1-BASEBALL CAP <input type="checkbox"/> puterk-KIDDIE PUTTER
<a href="#">Next &gt;&gt;</a>	

45/46

## FIG. 36D

**WORLD FACTORY**   [Home Page](#)   [Outdoor Living](#)   [Tools & Hardware](#)   [New Departments](#)   [Close-out](#)  
[FAQ's](#)   [View My RFQ's](#)   [Advanced Search](#)   [U.S. Sample Showroom](#)   [Help/Contact Us](#)

   [Factory Offer – Multiple Items What's This?](#)

**Last item purchased:**  
**POINSETTIA GIFT BASKET**  
 Total Items: 3      **FROGS IN BOAT WALL MOUNT THERMOMETER**  
 Subtotal: \$9,913.50

**Browse Departments**  
**Accessories & Seasonal**  
**Garden & Lighting**  
   Arches & Trellises      Quantity Ordered: 16  
   Bird Baths & Feeders      Production Run   
   Clocks & Thermometers      Minimum: 80  
   Fountains      Min Order: 4      SOLID BRASS, POLISHED VERDIGRIS  
   Garden Tools      In Multiples of: 1      More Information?  
   Lighting      Price: \$63.00  
   Other Accessories  
   Planters  
   Sun Dials & Rain Gauges  
   Torches & Lanterns  
**Hearth & BBQ**  
   BBQ  
   Hearth & Fireplace  
**Home Decor**  
**Outdoor Furniture**  
   Aluminum  
   Benches  
   Cast Aluminum  
   Gazebos  
   Rattan  
   Umbrellas & Cushions  
**Wood**  
   Cedar  
   Teak  
   Wrought Iron  
**Premiums & Gifts**  
   Fountains  
   Picnic Sets & Tailgaitis

[Container Builder](#)

[Items in this offer to help fill open container space:](#)

	Quantity Ordered	Quantity Needed
1) WALL MOUNT THERMOMETER, SUN	110	110
2) SPHERE GALILEO SUNDIAL	90	90
3) "KEEP OFF THE GRASS" SIGN, 14" HIGH	100	100

46/46

## FIG. 36E

WORLD FACTORY WHERE BUSINESSES BUY DIRECT FROM THE WORLD'S FACTORIES																																															
<a href="#">About Us</a> <a href="#">Edit Registration</a> <a href="#">View Item Catalog &amp; Items on Offer</a> <a href="#">View RFQ's</a> <a href="#">Help/Contact Us</a> <a href="#">U.S.A.</a> <a href="#">Sam</a>																																															
<input type="checkbox"/> Submit Offer on RFQ <input checked="" type="checkbox"/> World Wise Co. - Account# 6185 - Robert Sayner																																															
<b>Item Offer Information:</b> <table border="1"> <tr> <td colspan="7">Enter Multiple Item Offer Minimum: <u>Example</u></td> </tr> <tr> <td colspan="7"> <input type="radio"/> 20 foot container  <input type="radio"/> 40 foot container  <input type="radio"/> US Dollar Minimum <input type="text"/> or more total value         </td> </tr> </table> <table border="1"> <thead> <tr> <th>Item</th> <th>*Minimum Order Quantity</th> <th>*Price (\$/Unit of Measure)</th> <th>*Maximum Order Quantity</th> <th>Earliest Possible Production Date</th> <th><a href="#">Help</a></th> </tr> </thead> <tbody> <tr> <td>ROUND TWO-TIER PLANT STAND</td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td>-Month- <input type="button" value="▼"/></td> <td>-Day- <input type="button" value="▼"/></td> <td>-Year- <input type="button" value="▼"/></td> </tr> <tr> <td>3-TIER SQUARE PLANT STAND</td> <td><input type="text"/></td> <td><input type="text"/></td> <td><input type="text"/></td> <td>-Month- <input type="button" value="▼"/></td> <td>-Day- <input type="button" value="▼"/></td> <td>-Year- <input type="button" value="▼"/></td> </tr> <tr> <td>Comments:</td> <td colspan="5"><input type="text"/></td> <td><input type="button" value="△"/> <input type="button" value="▼"/></td> </tr> </tbody> </table>							Enter Multiple Item Offer Minimum: <u>Example</u>							<input type="radio"/> 20 foot container <input type="radio"/> 40 foot container <input type="radio"/> US Dollar Minimum <input type="text"/> or more total value							Item	*Minimum Order Quantity	*Price (\$/Unit of Measure)	*Maximum Order Quantity	Earliest Possible Production Date	<a href="#">Help</a>	ROUND TWO-TIER PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	-Month- <input type="button" value="▼"/>	-Day- <input type="button" value="▼"/>	-Year- <input type="button" value="▼"/>	3-TIER SQUARE PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	-Month- <input type="button" value="▼"/>	-Day- <input type="button" value="▼"/>	-Year- <input type="button" value="▼"/>	Comments:	<input type="text"/>					<input type="button" value="△"/> <input type="button" value="▼"/>
Enter Multiple Item Offer Minimum: <u>Example</u>																																															
<input type="radio"/> 20 foot container <input type="radio"/> 40 foot container <input type="radio"/> US Dollar Minimum <input type="text"/> or more total value																																															
Item	*Minimum Order Quantity	*Price (\$/Unit of Measure)	*Maximum Order Quantity	Earliest Possible Production Date	<a href="#">Help</a>																																										
ROUND TWO-TIER PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	-Month- <input type="button" value="▼"/>	-Day- <input type="button" value="▼"/>	-Year- <input type="button" value="▼"/>																																									
3-TIER SQUARE PLANT STAND	<input type="text"/>	<input type="text"/>	<input type="text"/>	-Month- <input type="button" value="▼"/>	-Day- <input type="button" value="▼"/>	-Year- <input type="button" value="▼"/>																																									
Comments:	<input type="text"/>					<input type="button" value="△"/> <input type="button" value="▼"/>																																									
<b>Shipping Information:</b> <p>*Earliest Possible FOB Delivery Date: <input type="button" value="-Month-"/> <input type="button" value="▼"/> <input type="button" value="-Day-"/> <input type="button" value="▼"/> <input type="button" value="-Year-"/> <input type="button" value="▼"/></p> <p>*FOB Port: <input type="text"/></p> <p>*Offer Expiration Date: <input type="button" value="-Month-"/> <input type="button" value="▼"/> <input type="button" value="-Day-"/> <input type="button" value="▼"/> <input type="button" value="-Year-"/> <input type="button" value="▼"/></p> <p>Available Terms of Sale:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Letter of Credit</li> <li><input type="checkbox"/> Bank Transfer</li> <li><input type="checkbox"/> Cash on Delivery</li> <li><input type="checkbox"/> Consignment to World Factory</li> </ul>																																															
Is there regularly scheduled production of this item? <input type="checkbox"/> Yes																																															
<input type="button" value="Finish"/> <input type="button" value="Main Menu"/>																																															